WEGNER CPAS LLP 419 N LEE ST ALEXANDRIA, VA 22314-2301

COMMUNITY ASSOCIATIONS INSTITUTE 6402 ARLINGTON BLVD, 500 FALLS CHURCH, VA 22042

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**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

| <u> A F</u>  | or the             | e 2022 calendar year, or tax year beginning $$ J U $$ L $$ , $$ $$ 2 $$ U $$ 2 $$ $$ and e   | ل nding       | <u>UN 30, 2023</u>              |                                      |
|--------------|--------------------|--|---------------|---------------------------------|--------------------------------------|
| <b>B</b> (   | Check if pplicable | C Name of organization   |               | D Employer identifi             | cation number                        |
|              | Addre              |  |               |                                 |                                      |
|              | Name<br>chang      | Doing business as  |               | 23-73929                        | 84                                   |
|              | Initial<br>return  | , ,  | Room/suite    | E Telephone numbe               |                                      |
|              | □Final<br>return/  |  | 00            | (703) 97                        |                                      |
|              | termin<br>ated     |  |               | G Gross receipts \$             | 17,002,908.                          |
|              | Ameno              | FALLS CHURCH, VA 22042   |               | H(a) Is this a group re         |                                      |
|              | Application        |  |               | for subordinates                | ? Yes X No                           |
|              | pendir             | SAME AS C ABOVE  |               | H(b) Are all subordinates in    | ncluded? Yes No                      |
| <u> </u>     | ax-exe             | empt status: 501(c)(3) X 501(c)(6) (insert no.) 4947(a)(1) or  | 527           | If "No," attach a               | list. See instructions               |
|              | <b>Nebsit</b>      |  |               | H(c) Group exemption            |                                      |
|              |                    | organization: X Corporation Trust Association Other  | <b>L</b> Year | of formation: 1973   r          | M State of legal domicile: DC        |
| Pá           | art I              | Summary  |               |                                 |                                      |
| Δ)           | 1                  | Briefly describe the organization's mission or most significant activities: <b>COMMU</b> .   |               |                                 |                                      |
| Governance   |                    | (CAI), AN INTERNATIONAL ORGANIZATION DEDIC   | CATED         | TO BUILDING                     | BETTER                               |
| rna          | 2                  | Check this box if the organization discontinued its operations or dispose  | d of more     | than 25% of its net as:         |                                      |
| ove          | 3                  |  |               | 3                               | 15                                   |
|              | 1 -                | Number of independent voting members of the governing body (Part VI, line 1b)  |               |                                 | 15                                   |
| es &         |                    | Total number of individuals employed in calendar year 2022 (Part V, line 2a)   |               |                                 | 69                                   |
| ξ            |                    | Total number of volunteers (estimate if necessary)   |               |                                 | 100                                  |
| Activities & |                    | Total unrelated business revenue from Part VIII, column (C), line 12   |               |                                 | 615,057.                             |
| _            | b                  | Net unrelated business taxable income from Form 990-T, Part I, line 11   |               |                                 | 0.                                   |
|              |                    |  |               | Prior Year                      | Current Year                         |
| <u>•</u>     | 1                  | Contributions and grants (Part VIII, line 1h)  |               | 928,950.                        | 45,803.                              |
| enc          | 1                  | Program service revenue (Part VIII, line 2g)   |               | 16,559,708.                     | 15,650,029.                          |
| Revenue      |                    | Investment income (Part VIII, column (A), lines 3, 4, and 7d)  |               | 441,655.                        | 326,760.                             |
| ш.           | I .                | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |               | 690,906.                        | 708,048.                             |
|              |                    | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)   |               | 18,621,219.                     | 16,730,640.                          |
|              | 13                 | Grants and similar amounts paid (Part IX, column (A), lines 1-3)   |               | 8,321.                          | 11,885.                              |
|              | I .                | Benefits paid to or for members (Part IX, column (A), line 4)  |               | 0.                              | 0.                                   |
| es           | 15                 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)  |               | 6,706,193.                      | 7,462,033.                           |
| Expenses     | 16a                | Professional fundraising fees (Part IX, column (A), line 11e)  |               | 0.                              | 0.                                   |
| ă            | b                  |  | 0.            | 0 000 510                       | 0.061.000                            |
| Ш            | ''                 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   |               | 9,238,510.                      | 9,061,988.                           |
|              | 1                  | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)  |               | 15,953,024.                     | 16,535,906.                          |
|              |                    | Revenue less expenses. Subtract line 18 from line 12   |               | 2,668,195.                      | 194,734.                             |
| t Assets or  |                    |  | Ве            | ginning of Current Year         | End of Year                          |
| Sset         | 20                 | Total assets (Part X, line 16)   |               | 13,548,237.                     | 17,304,279.                          |
| Net A        |                    | Total liabilities (Part X, line 26)  |               | 6,980,693.                      | 9,967,534.                           |
|              |                    | Net assets or fund balances. Subtract line 21 from line 20   |               | 6,567,544.                      | 7,336,745.                           |
|              | art II             |  |               | and a second to the book of our | . London de deservad de d'arte de la |
|              |                    | Ilties of perjury, I declare that I have examined this return, including accompanying schedules a  |               |                                 | / knowleage and belief, it is        |
| true         | , correc           | tt, and complete. Declaration of preparer (other than officer) is based on all information of whic<br>I  | n preparer    | nas any knowledge.              |                                      |
| ۵.           |                    | Signature of officer   |               | I<br>Date                       |                                      |
| Sig          |                    |  |               | Date                            |                                      |
| Her          | е                  | BRUCE A TOWNSEND, CHIEF FINANCIAL OFFICER Type or print name and title   |               |                                 |                                      |
|              |                    |  | Ті            | Date Check [                    | PTIN                                 |
| Do!-         | ı                  | Print/Type preparer's name   Preparer's signature   Preparer's signature   GLENN MILLER, CPA   GLENN MIL |               | 1 /1 / / O D   f                |                                      |
| Paid         |                    |  | <u>ч</u>      |                                 | 9-0974031                            |
|              | Only               | 110  |               | Firm's EIN 3                    | <u> </u>                             |
| USE          | Only               | Firm's address 419 N LEE ST   ALEXANDRIA, VA 22314-2301  |               | Phone no. (7                    | 03) 519-0990                         |
| N/a:         | , tha IT           | •  |               | j mione no. ( 7                 |                                      |
| ıvıa\        | , uite it          | RS discuss this return with the preparer shown above? See instructions   |               |                                 | X Yes No                             |

| Pai        | t III Statement of Program Service Accomplishments   |
|------------|--|
|            | Check if Schedule O contains a response or note to any line in this Part III   |
| 1          | Briefly describe the organization's mission:   |
|            | CAI IS DEDICATED TO ADVANCING THE SUCCESS OF COMMUNITY ASSOCIATIONS  |
|            | AND THOSE INVOLVED IN OR SERVING COMMUNITY ASSOCIATIONS. OUR MISSION   |
|            | IS TO INSPIRE PROFESSIONALISM, EFFECTIVE LEADERSHIP AND RESPONSIBLE  |
|            | CITIZENSHIPIDEALS THAT ARE REFLECTED IN PREFERRED COMMUNITIES.   |
| 2          | Did the organization undertake any significant program services during the year which were not listed on the                                 |
| _          | prior Form 990 or 990-EZ?  |
|            | If "Yes." describe these new services on Schedule O.   |
| 3          | Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No                       |
| •          | If "Yes," describe these changes on Schedule O.  |
| 4          | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.         |
| 4          |  |
|            | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
|            | revenue, if any, for each program service reported.  |
| 4a         | (Code:) (Expenses \$ including grants of \$) (Revenue \$)  EDUCATIONAL COURSES, SEMINARS, WORKSHOPS AND CONFERENCES - CAI OFFERS             |
|            | , ,  |
|            | EDUCATIONAL PROGRAMS, SOME OF WHICH LEAD TO PROFESSIONAL DESIGNATIONS,   |
|            | TO ADVANCE EXCELLENCE IN COMMUNITY GOVERNANCE AND MANAGEMENT. COMMUNITY  |
|            | ASSOCIATION MANAGERS NEED TO UNDERSTAND INSURANCE, LAW, LEADERSHIP,  |
|            | GOVERNANCE, FINANCE AND COMMUNICATIONS SO THEY CAN HELP THEIR CLIENTS  |
|            | CREATE AND MAINTAIN STRONG, VIBRANT AND EFFECTIVE COMMUNITIES. CAI'S   |
|            | PROFESSIONAL DEVELOPMENT MANAGEMENT PROGRAM OFFERS A NUMBER OF COURSES   |
|            | THROUGHOUT THE COUNTRY TO HELP INDUSTRY PROFESSIONALS BECOME MORE  |
|            | VERSED IN COMMUNITY ASSOCIATION MANAGEMENT.  |
|            |  |
|            |  |
|            |  |
| 4b         | (Code:) (Expenses \$ including grants of \$) (Revenue \$)  |
|            | PUBLICATIONS AND RESOURCES - CAI PUBLISHES A WEALTH OF RESOURCES FOR   |
|            | COMMUNITY ASSOCIATIONS, INCLUDING BOOKS, GUIDES, "COMMON GROUND"   |
|            | MAGAZINE, AND SPECIALIZED NEWSLETTERS ON COMMUNITY ASSOCIATION   |
|            | GOVERNANCE, LAW AND COMMUNITY MANAGEMENT. CAI ALSO CONDUCTS RESEARCH   |
|            | AND ACTS AS A CLEARINGHOUSE FOR INFORMATION ON INNOVATIONS AND BEST  |
|            | PRACTICES IN COMMUNITY ASSOCIATION CREATION AND MANAGEMENT.  |
|            |  |
|            |  |
|            |  |
|            |  |
|            |  |
| _          |  |
| 4c         | (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )   |
|            | CHAPTER DEVELOPMENT AND SERVICES - CAI HAS 64 CHAPTERS WORLDWIDE,  |
|            | CANADA, THE MIDDLE EAST AND SOUTH AFRICA. CHAPTERS ADMINISTER A VARIETY  |
|            | OF PROGRAMS AND SERVICES, SUCH AS PROFESSIONAL DEVELOPMENT PROGRAMMING,  |
|            | COMMUNITY ASSOCIATION BOARD MEMBER EDUCATION, NETWORKING OPPORTUNITIES,  |
|            | EDUCATIONAL PUBLICATIONS AND OTHER SERVICES TO MEET THE NEEDS OF THEIR   |
|            | MEMBERS. SOME CHAPTERS HAVE PROFESSIONAL STAFF AND OTHERS ARE  |
|            | ADMINISTERED SOLELY BY VOLUNTEER EFFORTS.  |
|            |  |
|            |  |
|            |  |
|            |  |
|            |  |
| <b>1</b> ~ | Other program convices (Describe on Schedule O.)   |
| 40         | Other program services (Describe on Schedule O.)   |
| 40         | (Expenses \$ including grants of \$ ) (Revenue \$ )  Total program sorvice expenses  |
| 4e         | Total program service expenses  Form <b>990</b> (2022)   |
|            | 1 OIII (LOLL)  |

# Form 990 (2022) COMMUNITY ASSOCIATIONS INSTITUTE Part IV Checklist of Required Schedules

|             |  |          | Yes | No             |
|-------------|--|----------|-----|----------------|
| 1           | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |          |     |                |
|             | If "Yes," complete Schedule A  | 1        |     | X              |
| 2           | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions  | 2        |     | X              |
| 3           | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |          |     |                |
|             | public office? If "Yes," complete Schedule C, Part I   | 3        |     | X              |
| 4           | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect   |          |     |                |
|             | during the tax year? If "Yes," complete Schedule C, Part II  | 4        |     |                |
| 5           | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or   |          |     |                |
|             | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III  | 5        | Х   |                |
| 6           | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to  | <u> </u> |     |                |
|             | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6        |     | Х              |
| 7           | Did the organization receive or hold a conservation easement, including easements to preserve open space,  | Ť        |     | <del></del>    |
| '           | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7        |     | X              |
|             | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>   | <b>-</b> |     | 1              |
| 8           | , ,  |          |     | x              |
| •           | Schedule D, Part III   | 8        |     |                |
| 9           | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for  |          |     |                |
|             | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  |          |     | 3,7            |
|             | If "Yes," complete Schedule D, Part IV   | 9        |     | <u> </u>       |
| 10          | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments   |          |     |                |
|             | or in quasi endowments? If "Yes," complete Schedule D, Part V  | 10       |     | <u> </u>       |
| 11          | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,  |          |     |                |
|             | as applicable.   |          |     |                |
| а           | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,  |          |     |                |
|             | Part VI  | 11a      | X   |                |
| b           | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total   |          |     |                |
|             | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b      | X   |                |
| С           | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total  |          |     |                |
|             | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c      |     | X              |
| d           | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in  |          |     |                |
|             | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d      | Х   |                |
| е           | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e      | Х   |                |
| f           | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |          |     |                |
|             | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f      |     | Х              |
| 12a         | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  |          |     |                |
|             | Schedule D, Parts XI and XII   | 12a      |     | x              |
| h           | Was the organization included in consolidated, independent audited financial statements for the tax year?  | IZU      |     | <del></del>    |
| D           | , .  | 12b      | х   |                |
| 13          | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13       | -2  | Х              |
|             | Did the appropriation projection of the control of the Heiland Oletes O  |          |     | X              |
| 14a         | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a      |     | <del>  ^</del> |
| b           | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  |          |     |                |
|             | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |          |     | x              |
|             | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b      |     | <u> </u>       |
| 15          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any  | ا ا      |     | 🕶              |
|             | foreign organization? If "Yes," complete Schedule F, Parts II and IV   | 15       |     | X              |
| 16          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to   |          |     |                |
|             | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16       |     | X              |
| 17          | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  |          |     |                |
|             | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions   | 17       |     | <u> X</u>      |
| 18          | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines   |          |     |                |
|             | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18       |     | X              |
| 19          | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"   |          |     |                |
|             | complete Schedule G, Part III  | 19       |     | X              |
| <b>20</b> a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a      |     | X              |
| b           |  | 20b      |     |                |
| 21          | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or  |          |     |                |
|             | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II  | 21       | X   |                |

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| Pa  | rt IV Checklist of Required Schedules (continued)   |     |          |             |
|-----|---|-----|----------|-------------|
|     |   |     | Yes      | No          |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on               |     |          |             |
|     | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |          | X           |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current |     |          |             |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete              |     |          |             |
|     | Schedule J  | 23  | Х        |             |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the     |     |          |             |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete          |     |          |             |
|     | Schedule K. If "No," go to line 25a   | 24a |          | x           |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                           | 24b |          |             |
|     | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease        |     |          | $\vdash$    |
| Ū   | any tax-exempt bonds?   | 24c |          |             |
| Ч   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                     | 24d |          |             |
|     | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit                |     |          |             |
| 254 | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I                               | 25a |          |             |
| h   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and  | 23a |          | $\vdash$    |
| b   | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete       |     |          |             |
|     |   | OEL |          |             |
| 06  | Schedule L, Part I  | 25b |          | $\vdash$    |
| 26  | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current             |     |          |             |
|     | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%                     |     |          | x           |
|     | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II                          | 26  |          | ┝≏          |
| 27  | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, |     |          |             |
|     | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled |     |          | ٠,          |
|     | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III    | 27  |          | X           |
| 28  | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,      |     |          |             |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |     |          |             |
| а   | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If            |     |          | l           |
|     | "Yes," complete Schedule L, Part IV   | 28a |          | X           |
| b   | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV                             | 28b |          | X           |
| С   | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If                    |     |          |             |
|     | "Yes," complete Schedule L, Part IV   | 28c |          | X           |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                    | 29  |          | X           |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation |     |          |             |
|     | contributions? If "Yes," complete Schedule M  | 30  |          | X           |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I          | 31  |          | X           |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete            |     |          |             |
|     | Schedule N, Part II   | 32  |          | X           |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                  |     |          |             |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33  |          | X           |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and   |     |          |             |
|     | Part V, line 1  | 34  | Х        |             |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                     | 35a |          | х           |
|     | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity   |     |          |             |
| -   | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2                                     | 35b |          |             |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?  | -   |          |             |
| -   | If "Yes," complete Schedule R, Part V, line 2   | 36  |          |             |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization            |     |          | $\vdash$    |
| 0,  | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                | 37  |          | X           |
| 38  | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?              | 57  |          | <del></del> |
| 50  |   | 38  | Х        |             |
| Pa  |   | 30  | _ 43     |             |
| . u | Charlet Cahadula O cantaina a managana an nata ta anu lina in thia Dayt V   |     |          |             |
|     | Check if Scriedule O contains a response or note to any line in this Part V   |     | V        |             |
| . م | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable  |     | Yes      | No          |
|     |   | -   |          |             |
|     | Enter the flumber of Forms W 24 moldade of time 14. Enter of three applicable   | -   |          |             |
| С   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming          |     |          |             |
|     | (gambling) winnings to prize winners?   | 1c  | <u> </u> |             |

Form 990 (2022) COMMUNITY ASSOCIATIONS INSTITUTE

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

|        |  |                              |            | Yes | No       |
|--------|--|------------------------------|------------|-----|----------|
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |                              |            |     |          |
|        | filed for the calendar year ending with or within the year covered by this return  | 2a 69                        |            |     |          |
| b      | If at least one is reported on line 2a, did the organization file all required federal employment tax return   | ns?                          | 2b         | X   |          |
| За     | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |                              | За         | X   |          |
| b      | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule  | 0                            | 3b         | X   |          |
| 4a     | At any time during the calendar year, did the organization have an interest in, or a signature or other a  | uthority over, a             |            |     |          |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial a   | ccount)?                     | 4a         |     | X        |
| b      | If "Yes," enter the name of the foreign country  |                              |            |     |          |
|        | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Advanced in the Financi | counts (FBAR).               |            |     |          |
| 5a     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |                              | 5a         |     | X        |
| b      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction  |                              | 5b         |     | X        |
|        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  |                              | 5c         |     |          |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | e organization solicit       |            |     |          |
|        | any contributions that were not tax deductible as charitable contributions?  |                              | 6a         | X   |          |
| b      | If "Yes," did the organization include with every solicitation an express statement that such contribution   |                              |            | 7.7 |          |
|        | were not tax deductible?   |                              | 6b         | X   |          |
| 7      | Organizations that may receive deductible contributions under section 170(c).  |                              |            |     |          |
| а      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser  | vices provided to the payor? | 7a         |     |          |
| b      |  |                              | 7b         |     |          |
| С      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was   | s required                   | <b>-</b> . |     |          |
|        | to file Form 8282?   |                              | 7c         |     |          |
| d      | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d                           | 7.         |     |          |
| e      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or   |                              | 7e<br>7f   |     |          |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra  |                              |            |     |          |
| g<br>h | If the organization received a contribution of qualified intellectual property, did the organization file Fo If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, and airplanes,  |                              | 7g<br>7h   |     |          |
| 8      | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained  |                              | 711        |     |          |
| Ü      |  | by the                       | 8          |     |          |
| 9      | Sponsoring organizations maintaining donor advised funds.  |                              |            |     |          |
| а      | Didd a second  |                              | 9a         |     |          |
| b      |  |                              | 9b         |     |          |
| 10     | Section 501(c)(7) organizations. Enter:  |                              |            |     |          |
| а      | Initiation fees and capital contributions included on Part VIII, line 12   | 10a                          |            |     |          |
| b      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b                          |            |     |          |
| 11     | Section 501(c)(12) organizations. Enter:   |                              |            |     |          |
| а      | Gross income from members or shareholders  | 11a                          |            |     |          |
| b      | Gross income from other sources. (Do not net amounts due or paid to other sources against  |                              |            |     |          |
|        | amounts due or received from them.)  | 11b                          |            |     |          |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form   | 1041?                        | 12a        |     |          |
| b      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b                          |            |     |          |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.   |                              |            |     |          |
| а      | Is the organization licensed to issue qualified health plans in more than one state?   |                              | 13a        |     |          |
|        | <b>Note:</b> See the instructions for additional information the organization must report on Schedule O.   |                              |            |     |          |
| b      | Enter the amount of reserves the organization is required to maintain by the states in which the   | l I                          |            |     |          |
|        | organization is licensed to issue qualified health plans   | 13b                          |            |     |          |
|        | Enter the amount of reserves on hand   | 13c                          | 44         |     | v        |
|        |  |                              | 14a        |     | X        |
|        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul   |                              | 14b        |     |          |
| 15     | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner  |                              | 15         |     | x        |
|        | excess parachute payment(s) during the year?  If "Ves " see the instructions and file Form 4720. Schedule N.   |                              | 15         |     | Α.       |
| 16     | If "Yes," see the instructions and file Form 4720, Schedule N.  Is the organization an educational institution subject to the section 4968 excise tax on net investment  | income?                      | 16         |     | Х        |
| 10     | If "Yes," complete Form 4720, Schedule O.  |                              | 10         |     | <u> </u> |
| 17     | Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any actions.  | ivities                      |            |     |          |
| ••     | that would result in the imposition of an excise tax under section 4951, 4952 or 4953?   |                              | 17         |     |          |
|        | If "Yes," complete Form 6069.  |                              |            |     |          |
|        | · · · · · ·  |                              |            | 000 | (0000)   |

232005 12-13-22

COMMUNITY ASSOCIATIONS INSTITUTE 23-7392984 Form 990 (2022) Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 15 **1a** Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 15 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? Х 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? Х 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Х Х 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe on Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe Х 12c on Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 Did the organization have a written document retention and destruction policy? 14 Х 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a Other officers or key employees of the organization Х 15b If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16h Section C. Disclosure NONE List the states with which a copy of this Form 990 is required to be filed

| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available |
|----|--|
|    | for public inspection. Indicate how you made these available. Check all that apply.  |
|    | Own website Another's website X Upon request Other (explain on Schedule O)   |

Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

State the name, address, and telephone number of the person who possesses the organization's books and records THE ASSOCIATION - (703) 970-9220

6402 ARLINGTON BLVD, STE 500, FALLS CHURCH, VA 22042

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
   List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
- Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

| (A)  Name and title                  | (B) Average hours per week   | box                            | not c<br>, unles      | ss per   | ition<br>more<br>rson is | than o                       | n an   | (D) Reportable compensation from                    | (E) Reportable compensation from related      | (F) Estimated amount of other  |
|--------------------------------------|--|--------------------------------|-----------------------|----------|--------------------------|------------------------------|--------|---|---|--|
|                                      | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer  | Key employee             | Highest compensated employee | Former | the<br>organization<br>(W-2/1099-MISC/<br>1099-NEC) | organizations<br>(W-2/1099-MISC/<br>1099-NEC) | compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) THOMAS SKIBA<br>CEO              | 38.00  |                                |                       | Х        |                          |                              |        | 491,673.  | 0.  | 38,594.  |
| (2) DAWN BAUMAN                      | 38.00  |                                |                       |          |                          |                              |        | 471,073.  | 0.  | 30,354.  |
| SR. VP - G&PA, E.D., FCAR            | 30.00  | -                              |                       |          | x                        |                              |        | 258,471.  | 0.  | 18,847.  |
| (3) BRUCE TOWNSEND                   | 38.00  |                                |                       |          |                          |                              |        | 230, 111  | •   | 10,017.  |
| CFO                                  | 30,00  | -                              |                       | x        |                          |                              |        | 215,379.  | 0.  | 19,713.  |
| (4) JOHN GANOE                       | 38.00  |                                |                       |          |                          |                              |        | ,   | -   |  |
| EXECUTIVE DIRECTOR, CAMICB           |  |                                |                       |          | Х                        |                              |        | 200,286.  | 0.  | 15,829.  |
| (5) CRYSTAL WALLACE                  | 38.00  |                                |                       |          |                          |                              |        |   |   | •  |
| SR. VP - MEMBERSHIP & CHAPTER RELATI |  |                                |                       |          | Х                        |                              |        | 174,267.  | 0.  | 17,228.  |
| (6) AMY REPKE                        | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| VP - COMMUNICATIONS & MARKETING      |  |                                |                       |          | Х                        |                              |        | 163,157.  | 0.  | 20,218.  |
| (7) DAVE JENNINGS                    | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| VP - EDUCATION                       |  |                                |                       |          | Х                        |                              |        | 165,496.  | 0.  | 15,678.  |
| (8) LAUREN STRATTON                  | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| DIRECTOR - SALES & STRATEGIC SPONSOR |  |                                |                       |          |                          | Х                            |        | 167,606.  | 0.  | 4,418.   |
| (9) ROSEANN BROWN                    | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| DIRECTOR - IT                        |  |                                |                       |          |                          | Х                            |        | 148,654.  | 0.  | 14,161.  |
| (10) YONG WANG                       | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| SR. SYSTEMS PROGRAMMER/ANALYST       |  |                                |                       |          |                          | X                            |        | 122,053.  | 0.  | 9,930.   |
| (11) JAKE GOLD                       | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| DIRECTOR - EDUCATION DEVELOPMENT     |  |                                |                       |          |                          | Х                            |        | 124,861.  | 0.  | 4,411.   |
| (12) KAREN MCMULLEN                  | 38.00  |                                |                       |          |                          |                              |        |   |   |  |
| SR. DIRECTOR - MEMBERSHIP & CHAPTER  |  |                                |                       |          |                          | X                            |        | 122,816.  | 0.  | 6,105.   |
| (13) VISHNU SHARMA, CPA, CFE         | 1.00   |                                |                       |          |                          |                              |        |   |   |  |
| PRESIDENT                            |  | Х                              |                       | Х        |                          |                              |        | 0.  | 0.  | 0.   |
| (14) JEEVAN J. D'MELLO, CMCA, AMS, L | 1.00   |                                |                       |          |                          |                              |        |   |   |  |
| PRESIDENT-ELECT                      |  | Х                              |                       | Х        |                          |                              |        | 0.  | 0.  | 0.   |
| (15) JESSICA TOWLES, CMCA, AMS, PCAM | 1.00   |                                |                       |          |                          |                              |        |   | _   | _  |
| IMMEDIATE PAST PRESIDENT             |  | Х                              |                       | Х        |                          |                              |        | 0.  | 0.  | 0.   |
| (16) JAMES H. DODSON IV, CMCA, AMS,  | 1.00   |                                |                       |          |                          |                              |        |   |   | _  |
| IMMEDIATE PAST PRESIDENT (THRU DEC 2 | 1 22   | Х                              |                       | Х        |                          |                              |        | 0.  | 0.  | 0.   |
| (17) MELISSA GUYOTT, CMCA, AMS, PCAM | 1.00   |                                |                       |          |                          |                              |        |   |   | _  |
| DIRECTOR                             |  | X                              |                       | <u> </u> | <u> </u>                 |                              |        | 0.  | 0.  | 0 <b>.</b>   |

232007 12-13-22

| Port VIII   |                   |                                |                       |         |              |                              |        |                 | 43-1394                          | 904 Page <b>0</b>     |  |
|---|-------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------|----------------------------------|-----------------------|--|
| Part VII   Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |                   |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| (A)   | (B)               |                                |                       | (0      | C)           |                              |        | (D)             | (E)                              | (F)                   |  |
| Name and title  | Average           | (do                            | not c                 | Posi    |              |                              | one    | Reportable      | Reportable                       | Estimated             |  |
|   | hours per<br>week |                                | , unles               |         |              |                              |        | compensation    | compensation                     | amount of             |  |
|   | (list any         |                                |                       |         |              | 17 41 410                    |        | from<br>the     | from related                     | other                 |  |
|   | hours for         | lirecto                        |                       |         |              | L                            |        | organization    | organizations<br>(W-2/1099-MISC/ | compensation from the |  |
|   | related           | e or 0                         | stee                  |         |              | satec                        |        | (W-2/1099-MISC/ | 1099-NEC)                        | organization          |  |
|   | organizations     | Individual trustee or director | Institutional trustee |         | yee          | mper                         |        | 1099-NEC)       | 1000 (120)                       | and related           |  |
|   | below             | idual                          | ution                 | ъ       | key employee | est co<br>oyee               | er     | ,               |                                  | organizations         |  |
|   | line)             | Indiv                          | Instit                | Officer | Key e        | Highest compensated employee | Former |                 |                                  | -                     |  |
| (18) MATT D. OBER, ESQ.   | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (19) MELISSA RAMSEY, CMCA, AMS, LSM,  | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (20) SARA ROSS, ESQ.  | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (21) KIRK WATILO, LSM, PCAM   | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (22) KELLY ZIBELL, AMS, PCAM  | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (23) BRIAN BUTLER, ESQ., CMCA, AMS,   | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR (FROM JAN 2023)  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (24) MICHAEL JOHNSON, CMCA, AMS, PCA  | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR (FROM JAN 2023)  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (25) JESSICA KNUTSEN, CIRMS   | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR (FROM JAN 2023)  |                   | Х                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| (26) JOEL W. MESKIN, ESQ., CIRMS  | 1.00              |                                |                       |         |              |                              |        |                 |                                  |                       |  |
| DIRECTOR (FROM JAN 2023)  |                   | X                              |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| 1b Subtotal   |                   |                                |                       |         |              |                              |        | 2,354,719.      | 0.                               | 185,132.              |  |
| c Total from continuation sheets to Part VI   | , Section A       |                                |                       |         |              |                              |        | 0.              | 0.                               | 0.                    |  |
| d Total (add lines 1b and 1c)   |                   |                                |                       |         |              |                              |        | 2,354,719.      | 0.                               | 185,132.              |  |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

Yes No

Х

line 1a? If "Yes," complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual ......

Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? 

If "Yes," complete Schedule J for such person

ces 5 X

4

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address  | (B) Description of services   | (C)<br>Compensation |
|--|-------------------------------|---------------------|
| THE SYNERGY GROUP  |                               |                     |
| 23062 ANDRIA PLACE, LAGUNA NIGUEL, CA 92677  | BOOK PRINTING                 | 218,323.            |
| LSC COMMUNICATIONS US  |                               |                     |
| PO BOX 932987, CLEVELAND, OH 44193   | PRITING COSTS                 | 185,542.            |
| WILLWORK GLOBAL EVENT SERVICES   |                               |                     |
| 23 NORFOLK AVE, SOUTH EASTON, MA 02375   | EVENT SERVICES                | 179,431.            |
| HIGHER LOGIC   |                               |                     |
| PO BOX 645579, PITTSBURGH, PA 15264  | MARKETING CONSULTING          | 123,914.            |
| TAMBALA STRATEGY, LLC  | POLITICAL ADVISORY            |                     |
| 118 WEST MONROE AVE, ALEXANDRIA, VA 22301  | SERVICES                      | 121,685.            |
| 2 Total number of independent contractors (including but not limited to those listed | above) who received more than |                     |
| \$100,000 of compensation from the organization 7                                    |                               |                     |

SEE PART VII, SECTION A CONTINUATION SHEETS

| (A) Name and title  Average hours per week (list any hours for related organizations below line)  DIRECTOR (FROM JAN 2023)  AVERSON (FROM JAN 2023)  AVERCETOR (FROM JAN 2023)  AVERAGE COMPENSATION  AVERAGE COMPENSATI | Form 990 COMMUNITY                    | Z ASSOCI                                       | ľΑ     | 'IC      | NS     | I     | NS    | ΤI    | TUTE            | 23-739          | 2984          |
|--|---------------------------------------|--|--------|----------|--------|-------|-------|-------|-----------------|-----------------|---------------|
| (A) Name and title  (B) Name and title  (C) Name and title  (R) Name and title  (Name and title  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Name and title   |                                       | 1  |        |          |        |       |       |       | II.             | 1 ' '           | (F)           |
| Por week (list any hours for related organizations below line)   Por lease organizations   Por lease organizat   | Name and title                        | Average  |        |          |        |       |       |       | Reportable      | Reportable      |               |
| week   (list any hours for related organizations below line)   week   (list any hours for related organizations below line)   week      |                                       |  | (cl    | heck     | all t  | that  | арр   | ly)   |                 |                 | amount of     |
| Distance    |                                       |  |        |          |        |       |       |       |                 |                 |               |
| 1.00   |                                       |  | _      |          |        |       | oyee  |       | II.             |                 |               |
| 1.00   |                                       |  | irecto |          |        |       | empl  |       |                 | (W-2/1099-MISC) |               |
| 1.00   |                                       |  | ord    | tee      |        |       | sated |       | (W-2/1099-MISC) |                 |               |
| 1.00   |                                       |  | ruste  | ll trus  |        | ee/   | m pen |       |                 |                 |               |
| 1.00   |                                       | 1 -  | dualt  | utiona   | _      | old m | stco  | -     |                 |                 | organizations |
| 1.00   |                                       | 1  | Indivi | Institu  | Office | Key e | Highe | Forme |                 |                 |               |
| X  | (27) JOYCE SACHS                      | 1.00   |        |          |        |       |       |       |                 |                 |               |
| 1.00   X   |                                       |  | x      |          |        |       |       |       | 0.              | 0.              | 0.            |
| X  |                                       | 1.00   |        |          |        |       |       |       |                 | •               | •             |
| 1.00   X   |                                       | 100  | x      |          |        |       |       |       | 0.              | 0.              | 0.            |
| X  |                                       | 1.00   |        |          |        |       |       |       |                 | •               |               |
| 30) LISA COX, CMCA, AMS, LSM, PCAM   1.00   X  |                                       | 100  | x      |          |        |       |       |       | 0.              | 0.              | 0.            |
| X  |                                       | 1.00   |        |          |        |       |       |       |                 | •               | •             |
| 31) CYNTHIA A. JONES, ESQ.   1.00   X   0. 0. 0. 0. 0.   |                                       | <b>—</b> • • • • • • • • • • • • • • • • • • • | x      |          |        |       |       |       | n               | n               | 0.            |
| X  |                                       | 1.00   |        |          |        |       |       |       |                 | •               | •             |
| 32) SUZANNE MARK  1.00  X  0.0.0.0.0.0  33) PETER B. MILLER, RS  1.00  X  0.0.0.0.0.0  0.0.0.0.0  0.0.0.0.   |                                       | 1.00   | v      |          |        |       |       |       | 0               | 0               | 0             |
| X  |                                       | 1 00   | 22     |          |        |       |       |       | 0.              | 0.              | 0.            |
| 33) PETER B. MILLER, RS IRECTOR (THRU DEC 2022)  X  0.  0.  0.  0.  0.   |                                       | 1.00   | v      |          |        |       |       |       | 0               | _               | 0             |
| X 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.   |                                       | 1 00   | Δ.     |          |        |       |       |       | 0.              | 0.              | 0.            |
|  |                                       | 1.00   | v      |          |        |       |       |       |                 | 0               | 0             |
| Fotal to Part VII, Section A, line 1c  | DIRECTOR (THRO DEC 2022)              |  | Λ      | $\vdash$ |        |       |       |       | 0.              | 0.              | <b>U</b> •    |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  | -                                     |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        | _        |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
|  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        | _        |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  | ł      |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        | _        |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  | l      |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       | ļ  |        | _        |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Fotal to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
| Total to Part VII, Section A, line 1c  |                                       |  |        |          |        |       |       |       |                 |                 |               |
|  | Total to Part VII, Section A, line 1c |  |        |          |        |       |       |       |                 |                 |               |

Form 990 (2022) COMMUNI
Part VIII Statement of Revenue

|  |      |                          | Check if Schedule O co                                | ontai    | ins a re                                | sponse (   | or note to any lin                      | e in this Part VIII |                                    |                            |                                    |
|--|------|--------------------------|---|----------|---|------------|---|---------------------|------------------------------------|----------------------------|------------------------------------|
|  |      |                          |   |          |   |            |   | (A)                 | (B)                                | (C)                        | (D)                                |
|  |      |                          |   |          |   |            |   | Total revenue       | Related or exempt function revenue | Unrelated business revenue | Revenuè excluded<br>from tax under |
|  |      |                          |   |          |   |            |   |                     | iunction revenue                   | business revenue           | sections 512 - 514                 |
| s s  | 1 :  | a F                      | ederated campaigns                                    |          | 1                                       | а          |   |                     |                                    |                            |                                    |
| ran  |      |                          | Membership dues                                       |          | T.                                      | b          |   |                     |                                    |                            |                                    |
| Ω.<br>G  |      | c F                      | Fundraising events                                    |          |   | С          |   |                     |                                    |                            |                                    |
| iffts<br>ar A  |      |                          | Related organizations                                 |          |   | d          |   |                     |                                    |                            |                                    |
| nik<br>G   |      |                          | Government grants (contrib                            |          |   | е          |   |                     |                                    |                            |                                    |
| Sig  |      |                          | All other contributions, gifts, g                     |          |   |            |   |                     |                                    |                            |                                    |
| bet  |      |                          | similar amounts not included a                        |          |   | f          | 45,803.                                 |                     |                                    |                            |                                    |
| Öğ   |      |                          | Noncash contributions included in li                  |          |   | g \$       |   |                     |                                    |                            |                                    |
| Contributions, Gifts, Grants and Other Similar Amounts |      | h T                      | Total. Add lines 1a-1f                                |          |   |            |   | 45,803.             |                                    |                            |                                    |
|  |      |                          |   |          |   |            | <b>Business Code</b>                    |                     |                                    |                            |                                    |
| ø  | 2    | a M                      | MEMBERSHIP DUES                                       |          |   |            | 900099                                  | 7,034,792.          | 7,034,792.                         |                            |                                    |
| r Š  |      | b E                      | EDUCATION   |          |   |            | 611600                                  | 4,258,150.          | 4,258,150.                         |                            |                                    |
| Se   |      | CONFERENCES AND SEMINARS |   |          |   |            | 900099                                  | 3,013,227.          | 3,013,227.                         |                            |                                    |
| am   |      | d MANAGEMENT FEES        |   |          | 561000                                  | 1,289,000. | 1,289,000.                              |                     |                                    |                            |                                    |
| Program Service<br>Revenue                             |      | e                        |   |          |   |            |   |                     |                                    |                            |                                    |
| P  | 1    | f A                      | All other program service re                          | even     | ue                                      |            | 900099                                  | 54,860.             | 54,860.                            |                            |                                    |
|  |      | g T                      | Total. Add lines 2a-2f                                |          |   |            |   | 15,650,029.         |                                    |                            |                                    |
|  | 3    | Ir                       | nvestment income (includi                             | ng d     | lividend                                | s, intere  | st, and                                 |                     |                                    |                            |                                    |
|  |      | О                        | other similar amounts)                                |          |   |            | 305,901.                                |                     |                                    | 305,901.                   |                                    |
|  | 4    | lr                       | ncome from investment of                              |          |   |            |   |                     |                                    |                            |                                    |
|  | 5    | Royalties                |   |          |   | 283,850.   |   |                     | 283,850.                           |                            |                                    |
|  |      |                          |   | L        | (i) F                                   | Real       | (ii) Personal                           |                     |                                    |                            |                                    |
|  | 6    | a (                      | Gross rents   | 6a       |   |            |   |                     |                                    |                            |                                    |
|  |      | <b>b</b> L               | _ess: rental expenses                                 | 6b       |   |            |   |                     |                                    |                            |                                    |
|  |      | c F                      | Rental income or (loss)                               | 6с       |   |            |   |                     |                                    |                            |                                    |
|  |      | d N                      | Net rental income or (loss)                           | <u>.</u> |   |            |   |                     |                                    |                            |                                    |
|  | 7    | a G                      | Gross amount from sales of                            | Ļ        | • | urities    | (ii) Other                              |                     |                                    |                            |                                    |
|  |      | a                        | ssets other than inventory                            | 7a       | 2                                       | 0,859.     |   |                     |                                    |                            |                                    |
|  |      | <b>b</b> L               | ess: cost or other basis                              |          |   |            |   |                     |                                    |                            |                                    |
| Jue  |      |                          |   | 7b       |   | 0.         |   |                     |                                    |                            |                                    |
| ě.   |      |                          | . ,   | 7с       |   | 0,859.     |   |                     |                                    |                            |                                    |
| her Revenue  |      |                          | Net gain or (loss)                                    |          |   |            |   | 20,859.             |                                    |                            | 20,859.                            |
|  | 8    |                          | Gross income from fundraising                         |          |   | .          |   |                     |                                    |                            |                                    |
| Ò  |      |                          | ncluding \$   |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | contributions reported on I                           |          | •                                       |            |   |                     |                                    |                            |                                    |
|  |      |                          | Part IV, line 18                                      |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | _ess: direct expenses                                 |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | Net income or (loss) from for                         |          |   |            |   |                     |                                    |                            |                                    |
|  | 9    |                          | Gross income from gaming                              |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | Part IV, line 19                                      |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | Net income or (loss) from g                           |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          |   |          |   |            |   |                     |                                    |                            |                                    |
|  |      |                          | Gross sales of inventory, less returns and allowances |          |   | 81,409.    |   |                     |                                    |                            |                                    |
|  |      |                          | _ess: cost of goods sold                              |          |   |            | ,                                       |                     |                                    |                            |                                    |
|  |      |                          | Net income or (loss) from s                           |          |   |            | , | -190,859.           |                                    |                            | -190,859.                          |
|  |      |                          | (, <b>)</b>   |          |   | <u>,</u>   | Business Code                           | ·                   |                                    |                            |                                    |
| sno  | 11 : | a A                      | ADVERTISING REVENUE                                   |          |   |            | 541800                                  | 615,057.            |                                    | 615,057.                   |                                    |
| ane<br>Due   | 1    | b _                      |   |          |   |            |   |                     |                                    |                            |                                    |
| Miscellaneous<br>Revenue                               |      | c _                      |   |          |   |            |   |                     |                                    |                            |                                    |
| Aisc<br>B.   |      | d A                      | All other revenue                                     |          |   |            |   |                     |                                    |                            |                                    |
| 2  |      |                          | Total. Add lines 11a-11d                              |          |   |            |   | 615,057.            |                                    |                            |                                    |
|  | 12   | T                        | Total revenue. See instruction                        | ns .     |   |            |   | 16,730,640.         | 15650029.                          | 615,057.                   | 419,751.                           |

232009 12-13-22

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (C) Management and general expenses (**D**) Fundraising Do not include amounts reported on lines 6b. Program service expenses Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 8,000. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 3,885. individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 ...... Benefits paid to or for members ..... Compensation of current officers, directors, 1,814,836. trustees, and key employees ..... Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 4,697,697. Other salaries and wages 7 Pension plan accruals and contributions (include 168,962. section 401(k) and 403(b) employer contributions) 337,320. Other employee benefits 9  $\overline{443},218$ 10 Payroll taxes Fees for services (nonemployees): Management 12,410. Legal 25,249. Accounting 121,685. Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees ..... Other. (If line 11g amount exceeds 10% of line 25, 68,152. column (A), amount, list line 11g expenses on Sch O.) 99,661. Advertising and promotion 12 1,649,942. Office expenses 13 404,531. Information technology 14 Royalties 15 563,991. 16 Occupancy 420,566. Travel 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 2,637,940. Conferences, conventions, and meetings 19 20 Payments to affiliates \_\_\_\_\_ 21 173,821. Depreciation, depletion, and amortization 22 32,255. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) 2,851,785. CHAPTER REBATES e All other expenses 16,535,906. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2022)
Part X | Balance Sheet

| Pai                         | rt X | Balance Sheet  |               |                     |                                 |            |                           |
|-----------------------------|------|--|---------------|---------------------|---------------------------------|------------|---------------------------|
|                             |      | Check if Schedule O contains a response or no                        | te to any     | line in this Part X |                                 |            |                           |
|                             |      |  |               |                     | <b>(A)</b><br>Beginning of year |            | <b>(B)</b><br>End of year |
|                             | 1    | Cash - non-interest-bearing  | 939,908.      | 1                   | 729,794.                        |            |                           |
|                             | 2    | Savings and temporary cash investments                               |               | 4,298,740.          | 2                               | 792,226.   |                           |
|                             | 3    | Pledges and grants receivable, net                                   |               | 3                   |                                 |            |                           |
|                             | 4    | Accounts receivable, net   |               |                     | 173,441.                        | 4          | 98,960.                   |
|                             | 5    | Loans and other receivables from any current of                      |               |                     |                                 |            |                           |
|                             |      | trustee, key employee, creator or founder, subs                      |               |                     |                                 |            |                           |
|                             |      | controlled entity or family member of any of the                     |               | 5                   |                                 |            |                           |
|                             | 6    | Loans and other receivables from other disqual                       |               |                     |                                 |            |                           |
|                             |      | under section 4958(f)(1)), and persons describe                      | d in secti    | on 4958(c)(3)(B)    |                                 | 6          |                           |
| Š                           | 7    | Notes and loans receivable, net                                      |               |                     |                                 | 7          |                           |
| Assets                      | 8    | Inventories for sale or use  |               |                     | 71,188.<br>197,513.             | 8          | 79,556.                   |
| ¥                           | 9    | 5  |               |                     | 197,513.                        | 9          | 283,590.                  |
|                             | 10a  | Land, buildings, and equipment: cost or other                        |               |                     |                                 |            |                           |
|                             |      | basis. Complete Part VI of Schedule D Less: accumulated depreciation | 10a           | 3,348,064.          |                                 |            |                           |
|                             | b    | Less: accumulated depreciation                                       | 10b           | 2,963,704.          | 506,781.                        | 10c        | 384,360.                  |
|                             | 11   | Investments - publicly traded securities                             |               |                     | 7,304,676.                      | 11         | 9,225,590.                |
|                             | 12   | Investments - other securities. See Part IV, line                    |               | 0.                  | 12                              | 2,324,944. |                           |
|                             | 13   | Investments - program-related. See Part IV, line                     |               | 13                  |                                 |            |                           |
|                             | 14   | Intangible assets  |               | 14                  |                                 |            |                           |
|                             | 15   | Other assets. See Part IV, line 11                                   | 55,990.       | 15                  | 3,385,259.                      |            |                           |
|                             | 16   | Total assets. Add lines 1 through 15 (must equ                       |               |                     | 13,548,237.                     | 16         | 17,304,279.               |
|                             | 17   | Accounts payable and accrued expenses                                |               | 1,884,250.          | 17                              | 1,436,940. |                           |
|                             | 18   | Grants payable   | 4 511 050     | 18                  | 4 000 200                       |            |                           |
|                             | 19   | Deferred revenue   |               |                     | 4,711,978.                      | 19         | 4,990,392.                |
|                             | 20   | Tax-exempt bond liabilities  |               |                     |                                 | 20         |                           |
|                             | 21   | Escrow or custodial account liability. Complete                      |               |                     |                                 | 21         |                           |
| es                          | 22   | Loans and other payables to any current or for                       |               |                     |                                 |            |                           |
| Liabilities                 |      | trustee, key employee, creator or founder, subs                      |               |                     |                                 |            |                           |
| ja;                         |      | controlled entity or family member of any of the                     |               |                     |                                 | 22         |                           |
| _                           | 23   | Secured mortgages and notes payable to unrel                         |               |                     |                                 | 23         |                           |
|                             | 24   | Unsecured notes and loans payable to unrelate                        |               |                     |                                 | 24         |                           |
|                             | 25   | Other liabilities (including federal income tax, p.                  | -             |                     |                                 |            |                           |
|                             |      | parties, and other liabilities not included on line                  | •             | ·                   | 384,465.                        | 25         | 3,540,202.                |
|                             | 26   | of Schedule D  Total liabilities. Add lines 17 through 25            |               |                     | 6,980,693.                      | 25<br>26   | 9,967,534.                |
|                             | 20   | Organizations that follow FASB ASC 958, ch                           | ock horo      | X                   | 0,000,000.                      | 20         | J,J01,JJ4.                |
| Se                          |      | and complete lines 27, 28, 32, and 33.                               | eck nere      |                     |                                 |            |                           |
| Š                           | 27   | • • • • •  |               |                     | 6,567,544.                      | 27         | 7,336,745.                |
| Sala                        | 28   |  |               |                     | 0,00,,011                       | 28         | 1,000,1200                |
| 펄                           |      | Organizations that do not follow FASB ASC                            |               |                     |                                 |            |                           |
| Ē                           |      | and complete lines 29 through 33.                                    |               |                     |                                 |            |                           |
| ō                           | 29   | Capital stock or trust principal, or current funds                   | 2             |                     |                                 | 29         |                           |
| ets                         | 30   | Paid-in or capital surplus, or land, building, or e                  |               |                     |                                 | 30         |                           |
| Ass                         | 31   | Retained earnings, endowment, accumulated in                         |               |                     |                                 | 31         |                           |
| Net Assets or Fund Balances | 32   |  | - Other lands | 6,567,544.          | 32                              | 7,336,745. |                           |
| Z                           | 33   |  |               |                     | 13,548,237.                     | 33         | 17,304,279.               |
|                             | , 55 | . Star mashing and not account fully balances                        |               |                     | ,,,,,,                          | . 50       | Form <b>990</b> (2022     |

| Pa | T XI Reconciliation of Net Assets   |          |       |     |        |  |  |
|----|---|----------|-------|-----|--------|--|--|
|    | Check if Schedule O contains a response or note to any line in this Part XI   |          |       |     |        |  |  |
|    |   |          |       |     |        |  |  |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1        | 16,73 |     |        |  |  |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2        | 16,53 |     |        |  |  |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3        |       | 4,7 |        |  |  |
| 4  | 4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                           |          |       |     |        |  |  |
| 5  | Net unrealized gains (losses) on investments  | 5        | 57    | 4,4 | 67.    |  |  |
| 6  | Donated services and use of facilities  | 6        |       |     |        |  |  |
| 7  | Investment expenses   | 7        |       |     |        |  |  |
| 8  | Prior period adjustments  | 8        |       |     |        |  |  |
| 9  | Other changes in net assets or fund balances (explain on Schedule O)  | 9        |       |     | 0.     |  |  |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,                    |          |       |     |        |  |  |
|    | column (B))   | 10       | 7,33  | 6,7 | 45.    |  |  |
| Pa | t XII Financial Statements and Reporting  |          |       |     |        |  |  |
|    | Check if Schedule O contains a response or note to any line in this Part XII  |          |       |     |        |  |  |
|    |   |          |       | Yes | No     |  |  |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |          |       |     |        |  |  |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.     |          |       |     |        |  |  |
| 2a | 2a Were the organization's financial statements compiled or reviewed by an independent accountant?                    |          |       |     |        |  |  |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed       | on a     |       |     |        |  |  |
|    | separate basis, consolidated basis, or both:  |          |       |     |        |  |  |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |          |       |     |        |  |  |
| b  | Were the organization's financial statements audited by an independent accountant?                                    |          | 2b    | Х   |        |  |  |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate      | basis,   |       |     |        |  |  |
|    | consolidated basis, or both:  |          |       |     |        |  |  |
|    | Separate basis X Consolidated basis Both consolidated and separate basis  |          |       |     |        |  |  |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the    | audit,   |       |     |        |  |  |
|    | review, or compilation of its financial statements and selection of an independent accountant?                        |          | 2c    | Х   |        |  |  |
|    | If the organization changed either its oversight process or selection process during the tax year, explain on Sche    | edule O. |       |     |        |  |  |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the       |          |       |     |        |  |  |
|    | Uniform Guidance, 2 C.F.R. Part 200, Subpart F?   |          | 3a    |     | Х      |  |  |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required |          | -     |     |        |  |  |
|    | or audits, explain why on Schedule O and describe any steps taken to undergo such audits                              |          | 3b    |     |        |  |  |
|    | <del>-</del>  |          | Form  | 990 | (2022) |  |  |

232012 12-13-22

# **SCHEDULE C**

(Form 990)

Department of the Treasury Internal Revenue Service

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

|     |            | 01(c)(4), (5), or (6) organizat | ions: Complete Part III.  |                                       |                                      |            |   |
|-----|------------|---------------------------------|---|---------------------------------------|--------------------------------------|------------|---|
| Nam | ne of orga |                                 |   |                                       |                                      |            | er identification number                          |
|     |            | COMMUNI                         | TY ASSOCIATIONS   | INSTITUTE                             |                                      |            | 23-7392984  |
| Pa  | rt I-A     | Complete if the org             | anization is exempt und   | er section 501(c) o                   | or is a section 52                   | 7 orgai    | nization.   |
| 2   | Political  | campaign activity expendit      | ation's direct and indirect politic<br>ures<br>gn activities      |                                       |                                      |            |   |
| Pa  | rt I-B     | Complete if the org             | anization is exempt und   | er section 501(c)(3                   | 3).                                  |            |   |
| 1   | Enter the  | e amount of any excise tax      | ncurred by the organization und                                   | der section 4955                      |                                      | \$         |   |
|     |            |                                 | ncurred by organization manag                                     |                                       |                                      |            |   |
| 3   | If the org | anization incurred a section    | n 4955 tax, did it file Form 4720                                 | for this year?                        |                                      |            | Yes No  |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            | describe in Part IV.            |   |                                       |                                      |            |   |
| Pa  | rt I-C     | Complete if the org             | anization is exempt und   | er section 501(c),                    | except section 5                     | 01(c)(3    | ).  |
| 1   | Enter the  | e amount directly expended      | by the filing organization for se                                 | ction 527 exempt functi               | ion activities                       | \$         |   |
| 2   | Enter the  | e amount of the filing organ    | zation's funds contributed to ot                                  | her organizations for se              | ction 527                            |            |   |
|     | exempt     | function activities             |   |                                       |                                      | \$         |   |
| 3   |            | •                               | . Add lines 1 and 2. Enter here a                                 | · · · · · · · · · · · · · · · · · · · |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 | 1120-POL for this year?   |                                       |                                      |            | Yes No  |
| 5   |            |                                 | ployer identification number (El                                  |                                       |                                      |            |   |
|     | -          | •                               | ion listed, enter the amount pai                                  |                                       |                                      |            | · · · · · · · · · · · · · · · · · · ·             |
|     |            | •                               | omptly and directly delivered to additional space is needed, prov |                                       | •                                    | eparate se | egregated fund or a                               |
|     | political  | , ,                             |   |                                       |                                      | . 1        |   |
|     |            | (a) Name                        | (b) Address   | (c) EIN                               | (d) Amount paid f filing organizatio |            | (e) Amount of political ontributions received and |
|     |            |                                 |   |                                       | funds. If none, ente                 |            | promptly and directly                             |
|     |            |                                 |   |                                       | ,                                    |            | delivered to a separate                           |
|     |            |                                 |   |                                       |                                      |            | political organization.  If none, enter -0        |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |
|     |            |                                 |   |                                       |                                      |            |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2022

LHA

232041 11-08-22

| Schedule C (Form 990) 2022                                   |                         | ASSOCIATIONS   |                          |                           | 7392984 Page 2              |
|--|-------------------------|--|--------------------------|---------------------------|-----------------------------|
| Part II-A Complete if the org                                | janization is exe       | empt under section   | n 501(c)(3) and file     | d Form 5768 (el           | ection under                |
| section 501(h)).   |                         | ffiliate al aucous (and list is  | - Dort IV and affiliated |                           | a adduses FINI              |
|  |                         | ffiliated group (and list in   | n Part IV each aπiliated | group member's nam        | ie, address, EIN,           |
|  | re of excess lobbying   | and "limited control" pro  | ovisions apply           |                           |                             |
| Limi   | its on Lobbying Exp     | enditures  |                          | (a) Filing organization's | (b) Affiliated group totals |
| (The term "expen   | ultures" means amo      | ounts paid or incurred.  | ,                        | totals                    |                             |
| 1a Total lobbying expenditures to infl                       | uence public opinion    | (grassroots lobbying)  |                          |                           |                             |
| <b>b</b> Total lobbying expenditures to infl                 | uence a legislative b   | ody (direct lobbying)  |                          |                           |                             |
| c Total lobbying expenditures (add li                        | ines 1a and 1b)         |  |                          |                           |                             |
| d Other exempt purpose expenditure                           |                         |  |                          |                           |                             |
| e Total exempt purpose expenditure                           | es (add lines 1c and    | Id)  |                          |                           |                             |
| f Lobbying nontaxable amount. Ent                            | er the amount from t    | he following table in bot  | h columns.               |                           |                             |
| If the amount on line 1e, column (a) o                       | or (b) is: The lo       | obbying nontaxable am  | ount is:                 |                           |                             |
| Not over \$500,000   | 20% (                   | of the amount on line 1e   |                          |                           |                             |
| Over \$500,000 but not over \$1,00                           | 0,000 \$100,            | 000 plus 15% of the exc  | ess over \$500,000.      |                           |                             |
| Over \$1,000,000 but not over \$1,5                          | 500,000 \$175,          | 000 plus 10% of the exc  | ess over \$1,000,000.    |                           |                             |
| Over \$1,500,000 but not over \$17                           | ,000,000 \$225,         | 000 plus 5% of the exce  | ess over \$1,500,000.    |                           |                             |
| Over \$17,000,000  | \$1,00                  | 0,000.   |                          |                           |                             |
|  |                         |  |                          |                           |                             |
| g Grassroots nontaxable amount (er                           | nter 25% of line 1f)    |  |                          |                           |                             |
| h Subtract line 1g from line 1a. If zer                      |                         |  |                          |                           |                             |
| i Subtract line 1f from line 1c. If zero                     |                         |  |                          |                           |                             |
| j If there is an amount other than ze                        | ero on either line 1h o | or line 1i, did the organiz  | ation file Form 4720     |                           |                             |
| reporting section 4911 tax for this                          |                         |  |                          |                           | Yes No                      |
| (Some organizations t  | hat made a section      | veraging Period Under<br>501(h) election do not<br>arate instructions for li | have to complete all o   | f the five columns b      | elow.                       |
|  | Lobbying Exp            | enditures During 4-Ye  | ar Averaging Period      |                           |                             |
| Calendar year<br>(or fiscal year beginning in)               | <b>(a)</b> 2019         | <b>(b)</b> 2020  | (c) 2021                 | (d) 2022                  | (e) Total                   |
| 2a Lobbying nontaxable amount                                |                         |  |                          |                           |                             |
| <b>b</b> Lobbying ceiling amount                             |                         |  |                          |                           |                             |
| (150% of line 2a, column(e))                                 |                         |  |                          |                           |                             |
| c Total lobbying expenditures                                |                         |  |                          |                           |                             |
| d Grassroots nontaxable amount                               |                         |  |                          |                           |                             |
| e Grassroots ceiling amount<br>(150% of line 2d, column (e)) |                         |  |                          |                           |                             |
| f Grassroots lobbying expenditures                           |                         |  |                          |                           |                             |

Schedule C (Form 990) 2022

# Schedule C (Form 990) 2022 COMMUNITY ASSOCIATIONS INSTITUTE 23-73929 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| 1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  i Other activities?  j Total. Add lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred under section 4912  c If "Yes," enter the amount of any tax incurred under section 4912  d If the filling organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization make only in-house lobbying and political campaign activity expenditures from the prior year?  2 Part III-B Complete if the organization is exempt under section 501(c)(3), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line answered "Yes."  1 Dues, assessments and similar amounts from members  2 Section 162(e) nondeductible lobbying and political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  A Aggregate amount re | described in section 501(c)(3)?  In the form 4720 for this year?   |
|--|--|
| local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b! "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  2 Did the organization incurred a section 4912 tax, did it file Form 4720 for this year?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Did the organization make only in-house lobbying and political campaign activity expenditures from the prior year? 3 X  Part III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total A Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 1,195   | described in section 501(c)(3)?  described in section 501(c)(3)?  file Form 4720 for this year?  pt under section 501(c)(4), section 501(c)(5), or section  Tyes No  ductible by members?  1 X   |
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| e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line answered "Yes."  1 Dues, assessments and similar amounts from members 1 1 7 , 0.34 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year 2  | described in section 501(c)(3)?  described in section 501(c)(3)?  on 4912  cion managers under section 4912  file Form 4720 for this year?  pt under section 501(c)(4), section 501(c)(5), or section  Yes No  ductible by members?  1 X   |
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| expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  2a 121  2b 2c 121  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 1,195  |  |
| a Current year       2a       121         b Carryover from last year       2b       2c       121         c Total       2c       121         3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues       3       1,195  | ditures (do not include amounts of political   |
| b Carryover from last year2bc Total2c1213 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues31,195  | 2a 121,685   |
| c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  2 121  3 1,195   |  |
| 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 1,195  | 101 605  |
| · · · · · · · · · · · · · · · · · · ·  |  |
| 4. If notices were and another area we an line Or average the amount on line O what notice of the average  |  |
| 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess  |  |
| does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political  | , ,  |
| expenditures next year?  5 Taxable amount of lobbying and political expenditures. See instructions  5 -1,074   | 4 054 000  |
| 5 Taxable amount of lobbying and political expenditures. See instructions   5   -1,074   Part IV   Supplemental Information  | e instructions   5   -1,074,230  |
| Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See   |  |

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

COMMUNITY ASSOCIATIONS INSTITUTE

**Employer identification number** 23-7392984

| Pai | organizations Maintaining Donor Advised<br>organization answered "Yes" on Form 990, Part IV, lin- |                          | r Si  | milar Funds o      | or Ac    | coun          | ts. Complete if the             |
|-----|---|--------------------------|-------|--------------------|----------|---------------|---------------------------------|
|     |   | (a) Donor adv            | /ised | I funds            | (        | <b>b)</b> Fun | ds and other accounts           |
| 1   | Total number at end of year   |                          |       |                    |          |               |                                 |
| 2   | Aggregate value of contributions to (during year)   |                          |       |                    |          |               |                                 |
| 3   | Aggregate value of grants from (during year)  |                          |       |                    |          |               |                                 |
| 4   | Aggregate value at end of year  |                          |       |                    |          |               |                                 |
| 5   | Did the organization inform all donors and donor advisors in v                                    | writing that the assets  | helo  | d in donor advise  | d fund   | ls            |                                 |
|     | are the organization's property, subject to the organization's                                    | -                        |       |                    |          |               | Yes No                          |
| 6   | Did the organization inform all grantees, donors, and donor a                                     |                          |       |                    |          |               |                                 |
|     | for charitable purposes and not for the benefit of the donor or                                   | r donor advisor, or for  | any   | other purpose co   | onferri  | ng            |                                 |
|     | impermissible private benefit?  |                          |       |                    |          |               | Yes No                          |
| Par | t II Conservation Easements. Complete if the org  | ganization answered "    | Yes   | " on Form 990, P   | art IV,  | line 7.       |                                 |
| 1   | Purpose(s) of conservation easements held by the organization                                     | on (check all that appl  | y).   |                    |          |               |                                 |
|     | Preservation of land for public use (for example, recreated                                       | tion or education)       |       | Preservation of a  | a histo  | rically       | important land area             |
|     | Protection of natural habitat   |                          |       | Preservation of a  | a certif | fied his      | storic structure                |
|     | Preservation of open space  |                          |       |                    |          |               |                                 |
| 2   | Complete lines 2a through 2d if the organization held a qualif                                    | ied conservation cont    | ribu  | tion in the form o | f a cor  | serva         |                                 |
|     | day of the tax year.  |                          |       |                    |          |               | Held at the End of the Tax Year |
| а   | Total number of conservation easements  |                          |       |                    |          | 2a            |                                 |
| b   | Total acreage restricted by conservation easements  |                          |       |                    |          | 2b            |                                 |
| С   | Number of conservation easements on a certified historic stru                                     | ucture included in (a)   |       |                    |          | 2c            |                                 |
| d   | Number of conservation easements included in (c) acquired a                                       | after July 25,2006, and  | d no  | t on a             |          |               |                                 |
|     |   |                          |       |                    |          | 2d            |                                 |
| 3   | Number of conservation easements modified, transferred, rele                                      | eased, extinguished,     | or te | rminated by the o  | organiz  | zation        | during the tax                  |
|     | year  |                          |       |                    |          |               |                                 |
| 4   | Number of states where property subject to conservation eas                                       | _                        |       |                    |          |               |                                 |
| 5   | Does the organization have a written policy regarding the per                                     |                          | ectio | on, handling of    |          |               |                                 |
|     | violations, and enforcement of the conservation easements it                                      |                          |       |                    |          |               | Yes No                          |
| 6   | Staff and volunteer hours devoted to monitoring, inspecting,                                      | handling of violations   | , and | d enforcing conse  | ervatio  | n ease        | ments during the year           |
| 7   | Amount of expenses incurred in monitoring, inspecting, hand                                       | lling of violations, and | enfo  | orcina conservati  | on eas   | ement         | ts during the year              |
| •   |   | ming or violations, and  | Orne  | ording deriservan  | orr ouc  | ornon.        | is during the year              |
| 8   | Does each conservation easement reported on line 2(d) above                                       | e satisfy the requirem   | ents  | of section 170(h)  | )(4)(B)( | i)            |                                 |
|     | and section 170(h)(4)(B)(ii)?   |                          |       |                    |          |               | Yes No                          |
| 9   | In Part XIII, describe how the organization reports conservation                                  |                          |       |                    |          |               | d                               |
|     | balance sheet, and include, if applicable, the text of the footn                                  | ote to the organizatio   | n's f | inancial statemer  | nts tha  | t desc        | ribes the                       |
|     | organization's accounting for conservation easements.   |                          |       |                    |          |               |                                 |
| Par | t III Organizations Maintaining Collections of  |                          | rea   | sures, or Oth      | ier Si   | imila         | r Assets.                       |
|     | Complete if the organization answered "Yes" on Form   |                          |       |                    |          |               |                                 |
| 1a  | If the organization elected, as permitted under FASB ASC 95                                       | •                        |       |                    |          |               |                                 |
|     | of art, historical treasures, or other similar assets held for pub                                | •                        | ,     |                    |          | ce of p       | Dublic                          |
|     | service, provide in Part XIII the text of the footnote to its finan                               |                          |       |                    |          |               |                                 |
| b   | If the organization elected, as permitted under FASB ASC 95                                       |                          |       |                    |          |               |                                 |
|     | art, historical treasures, or other similar assets held for public                                | exhibition, education    | , or  | research in furthe | erance   | of put        | olic service,                   |
|     | provide the following amounts relating to these items:  |                          |       |                    |          |               | _                               |
|     | (i) Revenue included on Form 990, Part VIII, line 1   |                          |       |                    |          |               |                                 |
| _   |   |                          |       |                    |          |               | \$                              |
| 2   | If the organization received or held works of art, historical trea                                |                          |       |                    | gain, p  | rovide        | •                               |
|     | the following amounts required to be reported under FASB A  |                          |       |                    |          |               | Φ.                              |
| a   | Revenue included on Form 990, Part VIII, line 1   |                          |       |                    |          |               |                                 |
| b   | Assets included in Form 990, Part X   |                          |       |                    |          |               | Φ                               |

232051 09-01-22

Schedule D (Form 990) 2022

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Par | t III Organizations Maintaining Co                  | ollections of Ar            | t, Histo    | orical Tre    | easures, o            | r Other       | Similar .              | Assets   | (contir    | nued)   |      |
|-----|---|-----------------------------|-------------|---------------|-----------------------|---------------|------------------------|----------|------------|---------|------|
| 3   | Using the organization's acquisition, accession     | on, and other record        | s, check    | any of the    | following that        | t make sig    | nificant us            | e of its | •          | Í       |      |
|     | collection items (check all that apply):            |                             |             | •             |                       | ·             |                        |          |            |         |      |
| а   | Public exhibition                                   | c                           | t           | Loan or exc   | change progra         | am            |                        |          |            |         |      |
| b   | Scholarly research                                  | e                           |             |               |                       |               |                        |          |            |         |      |
| С   | c Preservation for future generations               |                             |             |               |                       |               |                        |          |            |         |      |
| 4   | Provide a description of the organization's co      | llections and explain       | n how th    | ey further th | ne organizatio        | on's exemp    | ot purpose             | in Part  | XIII.      |         |      |
| 5   | During the year, did the organization solicit or    |                             |             |               |                       |               |                        |          |            |         |      |
|     | to be sold to raise funds rather than to be ma      | intained as part of t       | he organ    | ization's co  | ollection?            |               |                        |          | Yes        |         | No   |
| Par | t IV Escrow and Custodial Arrang                    | gements. Compl              | ete if the  | organizatio   | n answered '          | "Yes" on F    | orm 990,               | Part IV, | line 9, or |         |      |
|     | reported an amount on Form 990, Par                 | t X, line 21.               |             |               |                       |               |                        |          |            |         |      |
| 1a  | Is the organization an agent, trustee, custodia     | an or other intermed        | liary for o | contribution  | s or other ass        | sets not in   | cluded                 |          |            |         |      |
|     | on Form 990, Part X?                                |                             |             |               |                       |               |                        |          | Yes        |         | No   |
| b   | If "Yes," explain the arrangement in Part XIII a    |                             |             |               |                       |               |                        |          |            |         |      |
|     |   |                             |             |               |                       |               |                        |          | Amoun      | t       |      |
| С   | Beginning balance                                   |                             |             |               |                       |               | 1c                     |          |            |         |      |
| d   | Additions during the year                           |                             |             |               |                       |               | 1d                     |          |            |         |      |
| е   | Distributions during the year                       |                             |             |               |                       |               | 1e                     |          |            |         |      |
| f   |   |                             |             |               |                       |               |                        |          |            |         |      |
| 2a  | Did the organization include an amount on Fo        |                             |             |               |                       |               | /?                     |          | Yes        |         | No   |
| b   | If "Yes," explain the arrangement in Part XIII.     |                             |             |               |                       |               |                        |          |            |         |      |
| Par | t V Endowment Funds. Complete if                    | the organization ar         | swered      | "Yes" on Fo   | orm 990, Part         | IV, line 10   | ).                     |          |            |         |      |
|     |   | (a) Current year            | (b) P       | rior year     | (c) Two yea           | rs back (e    | d) Three ye            | ars back | (e) Four   | years   | back |
| 1a  | Beginning of year balance                           |                             |             |               |                       |               |                        |          |            |         |      |
| b   |   |                             |             |               |                       |               |                        |          |            |         |      |
| С   |   |                             |             |               |                       |               |                        |          |            |         |      |
| d   | d Grants or scholarships                            |                             |             |               |                       |               |                        |          |            |         |      |
| е   | Other expenditures for facilities                   |                             |             |               |                       |               |                        |          |            |         |      |
|     | and programs  |                             |             |               |                       |               |                        |          |            |         |      |
| f   | Administrative expenses                             |                             |             |               |                       |               |                        |          |            |         |      |
| g   | End of year balance                                 |                             |             |               |                       |               |                        |          |            |         |      |
| 2   | Provide the estimated percentage of the curre       | ent year end balanc         | e (line 1g  | ı, column (a  | )) held as:           |               |                        |          |            |         |      |
| а   | Board designated or quasi-endowment                 |                             | %           |               |                       |               |                        |          |            |         |      |
| b   | Permanent endowment                                 | %                           |             |               |                       |               |                        |          |            |         |      |
| С   | Term endowment                                      | %                           |             |               |                       |               |                        |          |            |         |      |
|     | The percentages on lines 2a, 2b, and 2c should      | ıld equal 100%.             |             |               |                       |               |                        |          |            |         |      |
| За  | Are there endowment funds not in the posses         | ssion of the organiza       | ation tha   | t are held a  | nd administer         | red for the   |                        |          |            |         |      |
|     | organization by:                                    |                             |             |               |                       |               |                        |          |            | Yes     | No   |
|     | (i) Unrelated organizations                         |                             |             |               |                       |               |                        |          | 3a(i)      |         |      |
|     | (ii) Related organizations                          |                             |             |               |                       |               |                        |          | 3a(ii)     |         |      |
| b   | If "Yes" on line 3a(ii), are the related organizate | tions listed as requir      | red on So   | chedule R?    |                       |               |                        |          | 3b         |         |      |
| 4   | Describe in Part XIII the intended uses of the      |                             | wment f     | unds.         |                       |               |                        |          |            |         |      |
| Par | t VI Land, Buildings, and Equipme                   |                             |             |               |                       |               |                        |          |            |         |      |
|     | Complete if the organization answered               | l "Yes" on Form 990         | ), Part IV  | , line 11a. S | See Form 990          | , Part X, lii | ne 10.                 |          |            |         |      |
|     | Description of property                             | (a) Cost or obasis (investr |             |               | t or other<br>(other) | ٠,,           | cumulated<br>reciation |          | (d) Boo    | k value | Э    |
| 1a  | Land  |                             |             |               |                       |               |                        |          |            |         |      |
| b   | Buildings   |                             |             |               |                       |               |                        |          |            |         |      |
| C   | Leasehold improvements                              |                             |             | 1,07          | 1,402.                | 8             | 63,00                  | 1.       | 20         | 8,40    | 01.  |
| d   | Equipment   | <b>I</b>                    |             |               | 0,375.                |               | 53,97                  |          |            | 5,39    |      |
|     | Other   | I                           |             |               | 6,287.                |               | 46,72                  |          |            | 9,56    |      |
|     | . Add lines 1a through 1e. (Column (d) must ed      |                             | X. colum    |               |                       |               |                        |          |            | 4,36    |      |

Schedule D (Form 990) 2022

| Schedule D (Form 990) 2022 | COMMUNITY | ASSOCIATIONS | INSTITUTE | 23-7392 |
|----------------------------|-----------|--------------|-----------|---------|
|                            |           |              |           |         |

| a) Description of security or category (including name of security)   | (b) Book value                     | 11b. See Form 990, Part X, line 12.  (c) Method of valuation: Cost or en | d-of-vear market value                       |
|---|------------------------------------|--|--|
| Financial derivatives   | (b) Dook value                     | (5) Mounda of Valuation. Cost of GIP                                     | a or your marker value                       |
|   |                                    |  |  |
| Closely held equity interests Other   |                                    |  |  |
| (A) CASH EQUIVALENTS  | 1,161,584.                         | COST   |  |
| (B) CERTIFICATES OF DEPOSITS  | 1,163,360.                         | END-OF-YEAR MARKET   | WAT.IIE                                      |
| (C)   | 1,103,300.                         | HID OF THAN HANNET   | VALOL  |
| (D)   |                                    |  |  |
| (E)   |                                    |  |  |
| (F)   |                                    |  |  |
| (G)   |                                    |  |  |
| (H)   |                                    |  |  |
| al. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)   | 2,324,944.                         |  |  |
| art VIII Investments - Program Related.   |                                    |  |  |
| Complete if the organization answered "Yes"   | on Form 990, Part IV, line         | 11c. See Form 990, Part X, line 13.                                      |  |
| (a) Description of investment   | (b) Book value                     | (c) Method of valuation: Cost or en                                      | d-of-year market value                       |
| (1)   |                                    |  |  |
| (2)   |                                    |  |  |
| (3)   |                                    |  |  |
| (4)   |                                    |  |  |
| (5)   |                                    |  |  |
| (6)   |                                    |  |  |
| (7)   |                                    |  |  |
| (8)   |                                    |  |  |
| (9)   |                                    |  |  |
| al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)   |                                    |  |  |
| art IX Other Assets.  |                                    |  |  |
| Complete if the organization answered "Yes"   | on Form 990, Part IV, line         | 11d. See Form 990, Part X, line 15.                                      |  |
| <u>``</u>   | Description                        |  | (b) Book value                               |
| (1) SECURITY DEPOSITS   |                                    |  |  |
| • •   |                                    |  |  |
| (2) OPERATING LEASE RIGHT-OF-U  | JSE ASSET                          |  |  |
| (2) OPERATING LEASE RIGHT-OF-U  | USE ASSET                          |  |  |
| ` '   | USE ASSET                          |  |  |
| (3)   | USE ASSET                          |  |  |
| (3)<br>(4)  | USE ASSET                          |  |  |
| (3)<br>(4)<br>(5)   | JSE ASSET                          |  |  |
| (3)<br>(4)<br>(5)<br>(6)  | JSE ASSET                          |  |  |
| (3)<br>(4)<br>(5)<br>(6)<br>(7)<br>(8)<br>(9)   |                                    |  | 3,161,47                                     |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line   |                                    |  | 3,161,47                                     |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  | e 15.)                             |  | 3,161,47                                     |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"   | e 15.)                             |  | 3,161,47                                     |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability   | e 15.)                             |  | 3,161,47                                     |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes  | e 15.)                             |  | 3,161,47  3,385,25  (b) Book value           |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY                          | e 15.)                             |  |  |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3)                      | e 15.)                             |  | 3,161,47  3,385,25  (b) Book value           |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4)                  | e 15.)                             |  | 3,161,47  3,385,25  (b) Book value           |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5)              | e 15.)                             |  | 3,161,47  3,385,25  (b) Book value           |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5) (6)          | e 15.)                             |  | 3,161,47 3,385,25  (b) Book value            |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5) (6) (7)      | e 15.)                             |  | 3,161,47 3,385,25  (b) Book value            |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5) (6) (7) (8)  | e 15.)                             |  | 3,161,47 3,385,25  (b) Book value            |
| (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5) (6) (7)      | e 15.)                             |  | 3,161,47  3,385,25  (b) Book value  3,540,20 |
| (3) (4) (5) (6) (7) (8) (9) (al. (Column (b) must equal Form 990, Part X, col. (B) line (art X Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability (1) Federal income taxes (2) OPERATING LEASE LIABILITY (3) (4) (5) (6) (7) (8) | e 15.)  on Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, line 25                                | 3,161,47  3,385,25  (b) Book value  3,540,20 |

| Par      | rt XI Reconciliation of Revenue pe                   | r Audited Financial Statemen               | its With Revenue per Re        | eturn.                    |
|----------|--|--|--------------------------------|---------------------------|
|          | Complete if the organization answered                | "Yes" on Form 990, Part IV, line 12a.      |                                |                           |
| 1        | Total revenue, gains, and other support per au       | idited financial statements                |                                | 1                         |
| 2        | Amounts included on line 1 but not on Form 9         | 90, Part VIII, line 12:                    |                                |                           |
| а        | Net unrealized gains (losses) on investments         |  | 2a                             |                           |
| b        |  |  | 2b                             |                           |
| С        | 1 , 0  |  | 2c                             |                           |
| d        | Other (Describe in Part XIII.)                       |  | 2d                             |                           |
| е        | 3  |  |                                | 2e                        |
| 3        | Subtract line 2e from line 1                         |  |                                | 3                         |
| 4        | Amounts included on Form 990, Part VIII, line        | ,  | 1 1                            |                           |
| а        |  |  |                                | _                         |
| b        | /  |  | 4b                             | _                         |
| С        |  |  |                                | 4c                        |
| 5<br>Do: | Total revenue. Add lines 3 and 4c. (This must        | equal Form 990, Part I, line 12.)          | nto With Evnances nor          | Dotum                     |
| Par      | Reconciliation of Expenses po                        |  | nts with Expenses per          | Return.                   |
|          | Complete if the organization answered                |  |                                | T - T                     |
| 1        | Total expenses and losses per audited financia       |  |                                | 1                         |
| 2        | Amounts included on line 1 but not on Form 9         |  | 1.1                            |                           |
| a        |  |  | 2a                             | -                         |
| b        |  |  | 2b                             | -                         |
| С        |  |  | 2c                             | -                         |
| d        | ,  |  | •                              | + -                       |
| _        | •              |  |                                | 2e                        |
| 3        | Subtract line 2e from line 1                         |  |                                | 3                         |
| 4        | Amounts included on Form 990, Part IX, line 2        | •  | 40                             |                           |
| a        |  |  |                                | -                         |
| b        | A 1 1 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1              |  |                                | 10                        |
| 5        | Total expenses. Add lines 3 and 4c. (This mus        | st agual Form 000 Port Line 10)            |                                | 4c   5                    |
|          | urt XIII Supplemental Information.                   | <u>t equal Form 990, Part I, line 18.)</u> |                                |                           |
|          | vide the descriptions required for Part II, lines 3, |  | V lines 1b and 2b: Part V line | 4: Part X line 2: Part XI |
|          | s 2d and 4b; and Part XII, lines 2d and 4b. Also c   |  |                                | .,, =,,                   |
|          |  | ,  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |
|          |  |  |                                |                           |

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Go to www.irs.gov/Form990 for the latest information.

2022
Open to Public

Inspection

| Name of the organization COMMUNITY  | ASSOCIAT      | IONS INSTIT                        | UTE                      |                                  |  |                                       | Employer identification number 23-7392984 |
|---|---------------|------------------------------------|--------------------------|----------------------------------|--|---------------------------------------|---|
| Part I General Information on Grants a  | nd Assistance |                                    |                          |                                  |  |                                       |   |
| <ol> <li>Does the organization maintain records criteria used to award the grants or assis</li> <li>Describe in Part IV the organization's pro</li> </ol> | stance?       |                                    |                          |                                  |  |                                       |   |
| Part II Grants and Other Assistance to recipient that received more than \$\frac{1}{2}\$  |               |                                    |                          |                                  | anization answered "Y  | es" on Form 990, Part                 | t IV, line 21, for any                    |
| 1 (a) Name and address of organization or government  | (b) EIN       | (c) IRC section<br>(if applicable) | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance        |
| CAI PENNSYLVANIA LEGISLATIVE ACTION COMMITTEE - 1100 E HECTOR ST, STE 460 - CONSHOHOCKEN, PA  |               |                                    |                          |                                  |  |                                       |   |
| 19428   | 23-1974275    | 501(C)(6)                          | 8,000.                   | 0.                               |  |                                       | GENERAL SUPPORT                           |
|   |               |                                    |                          |                                  |  |                                       |   |
|   |               |                                    |                          |                                  |  |                                       |   |
| 2 Enter total number of section 501(c)(3) a 3 Enter total number of other organization  | •             | •                                  | ne line 1 table          |                                  | <u></u>  |                                       | 0.  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2022

| (a) Type of grant or assistance               | (b) Number of recipients     | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | <b>(e)</b> Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistar |
|---|------------------------------|--------------------------|---------------------------------------|--|-------------------------------------|
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
| Supplemental Information. Provide the informa | tion required in Part I, lin | e 2; Part III, colum     | n (b); and any other ad               | Iditional information.                                       |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |
|   |                              |                          |                                       |  |                                     |

### SCHEDULE J (Form 990)

Department of the Treasury

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

2022

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

Go to www.irs.gov/Form990 for instructions and the latest information.

COMMUNITY ASSOCIATIONS INSTITUTE

 $Employer\ identification\ number \\ 23-7392984$ 

| Pa         | art I Questions Regarding Compensation   |    |     |          |
|------------|--|----|-----|----------|
|            |  |    | Yes | No       |
| <b>1</b> a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,   |    |     |          |
|            | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.   |    |     |          |
|            | First-class or charter travel Housing allowance or residence for personal use  |    |     |          |
|            | Travel for companions Payments for business use of personal residence  |    |     |          |
|            | Tax indemnification and gross-up payments  Health or social club dues or initiation fees   |    |     |          |
|            | Discretionary spending account Personal services (such as maid, chauffeur, chef)   |    |     |          |
|            |  |    |     |          |
| b          | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or  |    |     |          |
|            | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain   | 1b |     |          |
| 2          | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,   |    |     |          |
|            | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?  | 2  |     |          |
| _          |  |    |     |          |
| 3          | Indicate which, if any, of the following the organization used to establish the compensation of the organization's   |    |     |          |
|            | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to   |    |     |          |
|            | establish compensation of the CEO/Executive Director, but explain in Part III.   |    |     |          |
|            | X Compensation committee X Written employment contract   |    |     |          |
|            | X Independent compensation consultant X Compensation survey or study   |    |     |          |
|            | X Form 990 of other organizations X Approval by the board or compensation committee  |    |     |          |
| 4          | During the year did any never listed an Form 000 Part VIII Section A line to with respect to the filing  |    |     |          |
| 4          | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:   |    |     |          |
| •          |  | 4a |     | Х        |
| a<br>h     | Participate in or receive payment from a supplemental nonqualified retirement plan?  | 4b |     | X        |
| c          | Participate in or receive payment from an equity-based compensation arrangement?   | 4c |     | X        |
| Ĭ          | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  |    |     |          |
|            | The state of the s |    |     |          |
|            | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.   |    |     |          |
| 5          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  |    |     |          |
|            | contingent on the revenues of:   |    |     |          |
| а          | The organization?  | 5a |     |          |
| b          | Any related organization?  | 5b |     |          |
|            | If "Yes" on line 5a or 5b, describe in Part III.   |    |     |          |
| 6          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  |    |     |          |
|            | contingent on the net earnings of:   |    |     |          |
| а          | The organization?  | 6a |     |          |
| b          | Any related organization?  | 6b |     |          |
|            | If "Yes" on line 6a or 6b, describe in Part III.   |    |     |          |
| 7          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments   |    |     |          |
| _          | not described on lines 5 and 6? If "Yes," describe in Part III   | 7  |     |          |
| 8          | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the  |    |     |          |
| _          | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  | 8  |     |          |
| 9          | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in   |    |     |          |
|            | Regulations section 53.4958-6(c)?  | 9  |     | <u> </u> |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2022

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                      |      | (B) Breakdown of W       | /-2 and/or 1099-MIS0 compensation   | C and/or 1099-NEC                   | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation in column (B)            |
|--------------------------------------|------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title                   |      | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation                      |                         |                                    | reported as deferred<br>on prior Form 990 |
| (1) THOMAS SKIBA                     | (i)  | 435,448.                 | 56,225.                             | 0.                                  | 16,800.                           | 21,794.                 | 530,267.                           | 0.  |
| CEO                                  | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (2) DAWN BAUMAN                      | (i)  | 258,471.                 | 0.                                  | 0.                                  | 10,195.                           | 8,652.                  | 277,318.                           | 0.  |
| SR. VP - G&PA, E.D., FCAR            | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (3) BRUCE TOWNSEND                   | (i)  | 215,379.                 | 0.                                  | 0.                                  | 8,723.                            | 10,990.                 | 235,092.                           | 0.  |
| CFO                                  | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (4) JOHN GANOE                       | (i)  | 200,286.                 | 0.                                  | 0.                                  | 7,679.                            | 8,150.                  | 216,115.                           | 0.  |
| EXECUTIVE DIRECTOR, CAMICB           | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (5) CRYSTAL WALLACE                  | (i)  | 174,267.                 | 0.                                  | 0.                                  | 4,984.                            | 12,244.                 | 191,495.                           | 0.  |
| SR. VP - MEMBERSHIP & CHAPTER RELATI | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (6) AMY REPKE                        | (i)  | 163,157.                 | 0.                                  | 0.                                  | 7,100.                            | 13,118.                 | 183,375.                           | 0.  |
| VP - COMMUNICATIONS & MARKETING      | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (7) DAVE JENNINGS                    | (i)  | 165,496.                 | 0.                                  | 0.                                  | 6,605.                            | 9,073.                  | 181,174.                           | 0.  |
| VP - EDUCATION                       | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (8) LAUREN STRATTON                  | (i)  | 167,606.                 | 0.                                  | 0.                                  | 3,981.                            | 437.                    | 172,024.                           | 0.  |
| DIRECTOR - SALES & STRATEGIC SPONSOR | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
| (9) ROSEANN BROWN                    | (i)  | 148,654.                 | 0.                                  | 0.                                  | 5,849.                            | 8,312.                  | 162,815.                           | 0.  |
| DIRECTOR - IT                        | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.  |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |   |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |   |

| Part III Supplemental information  |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
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### SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

2022 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

COMMUNITY ASSOCIATIONS INSTITUTE

Employer identification number 23-7392984

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

COMMUNITIES, PROVIDES EDUCATION AND RESOURCES TO COMMUNITY ASSOCIATION

HOMEOWNER LEADERS, PROFESSIONAL MANAGERS, ASSOCIATION MANAGEMENT

COMPANIES, AND OTHER BUSINESSES AND PROFESSIONALS WHO PROVIDE PRODUCTS

AND SERVICES TO COMMUNITY ASSOCIATIONS.

FORM 990, PART VI, SECTION A, LINE 6:

THERE ARE FOUR CLASSES OF MEMBERSHIP: HOMEOWNER LEADERS, COMMUNITY

MANAGERS, BUSINESS PARTNERS AND MANAGEMENT COMPANIES. MEMBERSHIP IN CAI IS

OPEN TO INDIVIDUALS, CORPORATIONS, PUBLIC AGENCIES, ASSOCIATIONS,

PARTNERSHIPS AND OTHER ENTITIES THAT SUBSCRIBE TO AND SUUPORT THE PURPOSE

AND OBJECTIVES OF CAI, ARE INTERESTED IN CAI'S ACTIVITIES, AND MEET THE

REQUIREMENTS FOR ONE OF THE CLASSES OF MEMBERS IN CAI.

FORM 990, PART VI, SECTION A, LINE 7A:

CAI HAS ESTABLISHED "MEMBERSHIP REPRESENTATION GROUPS" (SUB-BOARDS) TO
REPRESENT AND COMMUNICATE WITH THEIR SPECIFIC MEMBERSHIP CLASS(ES) IN ORDER
TO PROVIDE INPUT TO THE BOARD OF TRUSTEES ON POLICY MATTERS, TO APPOINT NEW
MEMBERS TO THE BOARD OF TRUSTEE, S AND TO PROVIDE RECOMMENDATIONS TO THE
NOMINATING COMMITTEE FOR AT-LARGE POSITIONS ON THE BOARD OF TRUSTEES. EACH
MEMBERSHIP REPRESENTATION GROUP IS COMPRISED OF MEMBERS WHO FALL WITHIN THE
GROUP'S REPRESENTED MEMBERSHIP CLASS, AND ARE ELECTED ANNUALLY BY THE CAI
MEMBERS WITHIN THE REPRESENTED CLASS USING INTERNET-BASED BALLOTING
ELECTIONS. CAI HAS THREE MEMBERSHIP REPRESENTATION GROUPS, AS FOLLOWS:

(1) "COMMUNITY ASSOCIATION MANAGERS COUNCIL" CONSISTS OF TWELVE MEMBERS

FROM EITHER THE COMMUNITY MANAGERS MEMBERSHIP CLASS OR THE DESIGNATED

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2022

<u>Schedule O (Form 990) 2022</u> Page **2** 

Name of the organization

COMMUNITY ASSOCIATIONS INSTITUTE

Employer identification number 23-7392984

REPRESNITATIVES OF THE MANAGEMENT COMPANIES MEMBERSHIP CLASS. THE COUNCIL SHALL APPOINT FOUR OF ITS MEMBERS TO SERVCE ON THE BOARD OF TRUSTEES.

- (2) "HOMEOWNER LEADERS COUNCIL: CONSISTS OF SIX MEMBERS FROM THE HOMEOWNER LEADERS MEMBERSHIP CLASS. THE COMMITTEE SHALL APPOINT TWO OF ITS MEMBERS TO SERVE ON THE BOARD OF TRUSTEES.
- (3) "BUSINESS PARTNERS COUNCIL" CONSISTS OF TWELVE MEMBERS FROM THE

  BUSINESS PARTNERS MEMBERSHIP CLASS. THE COUNCIL SHALL APPOINT TWO IF ITS

  MEMBERS TO SERVE ON THE BOARD OF TRUSTEES.

THE NOMINATING COMMITTEE SHALL CONSIST OF EIGHT MEMBERS OF THE ASSOCIATION
AND SHALL APPOINT THE FOUR "AT-LARGE" MEMBERS OF THE BOARD OF TRUSTEES.

FORM 990, PART VI, SECTION A, LINE 7B:

THERE IS AN ANNUAL MEETING OF THE MEMBERS OF CAI FOR THE TRANSACTION OF ANY NECESSARY BUSINESS DETERMINED BY THE BOARD OF TRUSTEES AND NOTIFIED TO THE MEMBERS AT LEAST THIRTY DAYS PRIOR TO THE MEETING. EACH MEMBER IS ENTITLED TO CAST ONE VOTE ON ALL MATTERS REQUIRED TO BE VOTED UPON BY MEMBERS. ANY TEN MEMBERS OF CAI PRESENT IN PERSON OR BY PROXY ARE DEEMED TO CONSTITUTE A QUORUM FOR THE TRANSACTION OF BUSINESS AT THE MEETING. IN ADDITION, ANY PROPOSED 'MATERIAL' AMENDMENTS TO OR ALTERATIONS OF THE CAI BYLAWS REQUIRE THE AFFIRMATIVE VOTE OF THE AGGREGATE MAJORITY OF THE MEMBERS OF ALL MEMBERSHIP REPRESENTATION GROUPS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE CHIEF FINANCIAL OFFICER AND THE DIRECTOR OF FINANCE REVIEW THE FORM 990

AND ALSO HAVE THE PROGRAM ARE HEADS UPDATED APPLICABLE SECTIONS AND

DESCRIPTIONS AS NEEDED. THE BOARD REVIEW A FULL COPY OF THE RETURN BEFORE
FILING.

Schedule O (Form 990) 2022 Page **2** 

| Name of the organization  COMMUNITY ASSOCIATIONS INSTITUTE | Employer identification number 23-7392984 |
|--|---|
| FORM 990, PART VI, SECTION B, LINE 12C:                    |   |
| ALL BOARD OF TRUSTEE MEMBERS AS WELL AS ALL OFFICERS AND K | EY EMPLOYEES ARE                          |
| REQUIRED TO ANNUALLY SIGN A CONFLICT OF INTEREST STATEMENT | AND DISCLOSE ANY                          |
| POTENTIAL ISSUES. OTHER EMPLOYEES SIGN AN ACKNOWLEDGEMENT  | UPON HIRE THAT                            |
| THEY HAVE READ AND UNDERSTAND THE POLICIES, INCLUDING THE  | CONFLICT OF                               |
| INTEREST POLICY, CONTAINED WITHIN THE EMPLOYEE HANDBOOK.   |   |
|  |   |
| FORM 990, PART VI, SECTION B, LINE 15A:                    |   |
| THE CHIEF EXECUTIVE OFFICER HAS AN ANNUAL REVIEW CONDUCTED | BY AN EXECUTIVE                           |
| COMMITTEE OF THE BOARD OF TRUSTEES. PUBLISHED NOT-FOR-PROF | IT SALARY                                 |
| BENCHMARKS ARE UTILIZED IN THE DISCUSSION.                 |   |
|  |   |
| FORM 990, PART VI, SECTION C, LINE 19:                     |   |
| CAI'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY  | ARE MADE                                  |
| AVAILABLE TO THE GENERAL PUBLIC ONLY UPON WRITTEN REQUEST. | THE AUDITED                               |
| FINANCIAL STATEMENTS ARE AVAILABLE ON THE ASSOCIATION'S WE | BSITE.                                    |
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#### **SCHEDULE R** (Form 990)

Related Organizations and Unrelated Partnerships
Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Attach to Form 990.

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Name of the organization  COMMUNITY ASS   | OCIATIONS INSTITUTE   |   |                               |                                       | E                                    | mployer identific<br>23-73929     |                                | umber                                      |                                   |  |
|---|---|---|-------------------------------|---------------------------------------|--------------------------------------|-----------------------------------|--------------------------------|--|-----------------------------------|--|
| Part I Identification of Disregarded Entities. Comple                                 | ete if the organization answered "Yes"                                  | on Form 990, Part IV, line 3                  | 3.                            |                                       |                                      |                                   |                                |  |                                   |  |
| (a) Name, address, and EIN (if applicable) of disregarded entity                      | (b) (c) (d)  Primary activity Legal domicile (state or foreign country) |   | I I                           |                                       | Legal domicile (state or Total incom |                                   | (e)<br>d-of-year assets Direct |  | (f)<br>rect controlling<br>entity |  |
|   |   |   |                               |                                       |                                      |                                   |                                |  |                                   |  |
|   |   |   |                               |                                       |                                      |                                   |                                |  |                                   |  |
|   |   |   |                               |                                       |                                      |                                   |                                |  |                                   |  |
| Part II Identification of Related Tax-Exempt Organizations during the tax year.       | cations. Complete if the organization                                   | answered "Yes" on Form 990                    | 0, Part IV, line 34, I        | pecause it had one or                 | r mor                                | e related tax-exen                | npt                            |  |                                   |  |
| (a) Name, address, and EIN of related organization                                    | (b) Primary activity  | (c) Legal domicile (state or foreign country) | (d)<br>Exempt Code<br>section | (e) Public charity status (if section | Dir                                  | (f)<br>rect controlling<br>entity | contr                          | <b>g)</b><br>512(b)(13)<br>rolled<br>tity? |                                   |  |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC  |   |   |                               | 501(c)(3))                            |                                      |                                   | Yes                            | No   |                                   |  |
| 6402 ARLINGTON BLVD, STE 500<br>FALLS CHURCH, VA 22042                                | POLITICAL ACTION COMMITTEE  | VIRGINIA                                      | 527                           |                                       |                                      |                                   |                                | x  |                                   |  |
| COMMUNITY ASSOCIATIONS INSTITUTE POLITICAL ACTION COMMITTEE - VA FUND, 6402 ARLINGTON | - FOLITICAL ACTION COMMITTEE  | VIRGINIA                                      | 527                           |                                       |                                      |                                   |                                | Λ  |                                   |  |
| BLVD, STE 500, FALLS CHURCH, VA 22042   | POLITICAL ACTION COMMITTEE  | VIRGINIA                                      | 527                           |                                       |                                      |                                   |                                | Х  |                                   |  |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC, ILLINOIS, 6402 ARLINGTON BLVD, STE 500,         | _   |   |                               |                                       |                                      |                                   |                                |  |                                   |  |
| FALLS CHURCH, VA 22042  |   | ILLINOIS                                      | 527                           |                                       |                                      |                                   |                                | Х  |                                   |  |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC, NEVADA  | _   |   |                               |                                       |                                      |                                   |                                |  |                                   |  |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2022

FALLS CHURCH, VA 22042

POLITICAL ACTION COMMITTEE NEVADA

527

23-7392984

## Part II Continuation of Identification of Related Tax-Exempt Organizations

| (a) Name, address, and EIN                   | <b>(b)</b> Primary activity | (c) Legal domicile (state or | (d)<br>Exempt Code | (e)<br>Public charity         | (f) Direct controlling | Section 5 | olled |
|--|-----------------------------|------------------------------|--------------------|-------------------------------|------------------------|-----------|-------|
| of related organization                      |                             | foreign country)             | section            | status (if section 501(c)(3)) | entity                 | organiz   |       |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC -       |                             |                              |                    | 301(0)(3))                    |                        | Yes       | No    |
| PENNSYLVANIA, 6402 ARLINGTON BLVD, STE 500,  | -                           |                              |                    |                               |                        |           |       |
| FALLS CHURCH, VA 22042                       | POLITICAL ACTION COMMITTEE  | DENNOVIVANTA                 | 527                |                               |                        |           | Х     |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC -       | FOLITICAL ACTION COMMITTEE  | FEMNSILVANIA                 | 527                |                               |                        |           |       |
| TENNESSEE, 6402 ARLINGTON BLVD, STE 500,     | -                           |                              |                    |                               |                        |           |       |
| FALLS CHURCH, VA 22042                       | POLITICAL ACTION COMMITTEE  | MENNEGGEE                    | 527                |                               |                        |           | v     |
|  | POLITICAL ACTION COMMITTEE  | TENNESSEE                    | 527                |                               |                        |           | _X    |
| COMMUNITY ASSOCIATIONS INSTITUTE PAC -       | -                           |                              |                    |                               |                        |           |       |
| GEORGIA, 6402 ARLINGTON BLVD, STE 500, FALLS | <u> </u>                    |                              |                    |                               |                        |           | 7.7   |
| CHURCH, VA 22042                             | POLITICAL ACTION COMMITTEE  | GEORGIA                      | 527                |                               |                        |           | X     |
|  |                             |                              |                    |                               |                        |           |       |
|  |                             |                              |                    |                               |                        |           |       |
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Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

|  |                  | ,                         | ı      | •  |                |                       |                  |         |                  |         |  |         |                         |
|--|------------------|---------------------------|--------|--|----------------|-----------------------|------------------|---------|------------------|---------|--|---------|-------------------------|
| (a)  | (b)              | (c)                       | (d)    | (e)  | (f)            | (g)                   | (h)              |         | (i)              | (j)     | (k)  |         |                         |
| Name, address, and EIN of related organization | Primary activity | activity Legal Direct cor |        | Predominant income<br>(related, unrelated,<br>excluded from tax under<br>sections 512-514) | Share of total | Share of              | Disproportionate |         | Disproportionate |         | Code V-UBI<br>amount in box<br>20 of Schedule<br>K-1 (Form 1065) | General | Percentage<br>ownership |
| of related organization                        |                  | (state or foreign         | entity | excluded from tax under  | income         | end-of-year<br>assets |                  | itions? | 20 of Schedule   | partner | ownership  |         |                         |
|  |                  | country)                  |        | sections 512-514)  |                |                       | Yes              | No      | K-1 (Form 1065)  | Yes N   | 0  |         |                         |
|  |                  |                           |        |  |                |                       |                  |         |                  |         |  |         |                         |
|  |                  |                           |        |  |                |                       |                  |         |                  |         |  |         |                         |
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|  |                  |                           |        |  |                |                       |                  |         |                  |         |  |         |                         |
|  | l                | l .                       |        |  |                |                       | l                |         |                  |         |  |         |                         |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | <b>(f)</b><br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |     | tion<br>b)(13)<br>rolled<br>tity? |
|--|--------------------------------|---|-------------------------------|---|--|--|--------------------------------|-----|-----------------------------------|
|  |                                | country                                       |                               |   |  |  |                                | Yes | No                                |
|  |                                |   |                               |   |  |  |                                |     |                                   |
|  |                                |   |                               |   |  |  |                                |     |                                   |
|  |                                |   |                               |   |  |  |                                |     |                                   |
|  |                                |   |                               |   |  |  |                                |     |                                   |

Page 3

Yes No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

| а  | a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity   |   |                               |  | 1a    |  | X |  |  |
|--|---|---|-------------------------------|--|-------|--|---|--|--|
| <b>b</b> Gift, grant, or capital contribution to related organization(s) |   |   |                               |  |       |  |   |  |  |
| c Gift, grant, or capital contribution from related organization(s)      |   |   |                               |  |       |  |   |  |  |
| d Loans or loan guarantees to or for related organization(s)             |   |   |                               |  |       |  |   |  |  |
| e Loans or loan guarantees by related organization(s)                    |   |   |                               |  |       |  |   |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| f  | f Dividends from related organization(s)  |   |                               |  | 1f    |  | X |  |  |
|  | g Sale of assets to related organization(s)   |   |                               |  | 1g    |  | X |  |  |
| h  | n Purchase of assets from related organization(s)   |   |                               |  | 1h    |  | X |  |  |
| i  | Exchange of assets with related organization(s)   |   |                               |  | 1i    |  | X |  |  |
| j  | Lease of facilities, equipment, or other assets to related organization(s)                          |   |                               |  | 1j    |  | X |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| k  | c Lease of facilities, equipment, or other assets from related organization(s)                      |   |                               |  | 1k    |  | X |  |  |
| -1   | Performance of services or membership or fundraising solicitations for related organization(s)      |   |                               |  | 11    |  | X |  |  |
| m  | m Performance of services or membership or fundraising solicitations by related organization(s)     |   |                               |  | 1m    |  | X |  |  |
| n  | n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)     |   |                               |  | 1n    |  | X |  |  |
| 0  | Sharing of paid employees with related organization(s)  |   |                               |  | 10    |  | X |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| р  | Reimbursement paid to related organization(s) for expenses  |   |                               |  | 1p    |  | X |  |  |
| q  | Reimbursement paid by related organization(s) for expenses  |   |                               |  | 1q    |  | X |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| r  | Other transfer of cash or property to related organization(s)                                       |   |                               |  | 1r    |  | X |  |  |
| s  | S Other transfer of cash or property from related organization(s)                                   |   |                               |  | 1s    |  | X |  |  |
|  | If the answer to any of the above is "Yes," see the instructions for information on who must comple |   |                               |  |       |  |   |  |  |
|  | (a) (b)  Name of related organization Transaction type (a-s)  | n | <b>(c)</b><br>Amount involved | (d)<br>Method of determining amount invo | olved |  |   |  |  |
| 1)   |   |   |                               |  |       |  |   |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| 2)   |   |   |                               |  |       |  |   |  |  |
|  |   |   |                               |  |       |  |   |  |  |
| 3)   |   |   |                               |  |       |  |   |  |  |
| 4  |   |   |                               |  |       |  |   |  |  |
| 4)   |   |   |                               |  |       |  |   |  |  |
| 5)   |   |   |                               |  |       |  |   |  |  |
| <u> </u>   |   |   |                               |  |       |  |   |  |  |
| 6)   |   |   |                               |  |       |  |   |  |  |
| <u> </u>   |   |   |                               | <u>I</u>                                 |       |  |   |  |  |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) | (d) Predominant income (related, unrelated, excluded from tax under sections 512-514) | Are all partners sec. 501(c)(3) orgs.?  Yes No | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproptionate allocation | Code V-UBI<br>amount in box 2<br>of Schedule K- | General of managing partner?  Yes No | (k)<br>r Percentage<br>ownership |
|--------------------------------------|----------------------|-----|---|--|------------------------------------|--|-------------------------------|---|--------------------------------------|----------------------------------|
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |
|                                      |                      |     |   |  |                                    |  |                               |   |                                      |                                  |

Schedule R (Form 990) 2022

| Form | 990-T  |            | Exempt Organization Business Income Tax Returnation (and proxy tax under section 6033(e))  |                   | OMB No. 1545-0047  |
|------|--|------------|--|-------------------|--|
|      |  | For cal    | endar year 2022 or other tax year beginning $\   \underline{	extstyle JUL}     1$ , $\   2022$ , and ending $\   \underline{	extstyle JUN}    30$ , $\   20$               | )23 .             | 2022   |
|      | rtment of the Treasury<br>al Revenue Service | [          | Go to www.irs.gov/Form990T for instructions and the latest information.  On not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3 | ). (;             | Open to Public Inspection for 501(c)(3) Organizations Only |
| Α    | Check box if address changed.                |            | Name of organization ( Check box if name changed and see instructions.)  | DEmplo            | yer identification number                                  |
| B E  | xempt under section                          | Print      | COMMUNITY ASSOCIATIONS INSTITUTE   | 2                 | 3-7392984  |
| X    | 501( <b>c</b> )( <b>6</b> )<br>408(e) 220(e) | or<br>Type | Number, street, and room or suite no. If a P.O. box, see instructions. 6402 ARLINGTON BLVD, 500  | EGroup<br>(see in | exemption number istructions)                              |
| E    | 408A 530(a)<br>529(a) 529A                   |            | City or town, state or province, country, and ZIP or foreign postal code FALLS CHURCH, VA 22042  | F _               | Check box if   |
|      |  | СВо        | ok value of all assets at end of year  |                   | an amended return.   |
| G    | Check organization                           |            | X 501(c) corporation 501(c) trust 401(a) trust Other trust   | State             | college/university   |
| Н    | Check if filing only to                      | )          | Claim credit from Form 8941 Claim a refund shown on Form 2439  |                   |  |
|      | Check if a 501(c)(3)                         | organiz    | ation filing a consolidated return with a 501(c)(2) titleholding corporation   |                   |  |
| J    | Enter the number of                          | attache    | ed Schedules A (Form 990-T)  |                   | 2  |
|      |  |            | e corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?<br>d identifying number of the parent corporation.                              |                   | Yes X No   |
|      | The books are in car                         |            | THE ASSOCIATION Telephone number   | (703              | ) 970-9220   |
| Pa   | rt I Total Unr                               | elate      | d Business Taxable Income  |                   |  |
| 1    | Total of unrelated                           | busines    | ss taxable income computed from all unrelated trades or businesses (see  |                   |  |
|      | instructions)                                |            |  | . 1               | 185.   |
| 2    | Reserved                                     |            |  | . 2               |  |
| 3    | Add lines 1 and 2                            |            |  | . 3               | 185.   |
| 4    | Charitable contrib                           | utions (   | see instructions for limitation rules) STMT 1 STMT 2   | 4                 | 0.   |
| 5    | Total unrelated bu                           | siness     | taxable income before net operating losses. Subtract line 4 from line 3  | 5                 | 185.   |
| 6    | Deduction for net                            | operatii   | ng loss. See instructions  | . 6               |  |
| 7    | Total of unrelated                           | busines    | ss taxable income before specific deduction and section 199A deduction.  |                   |  |
|      | Subtract line 6 from                         | m line 5   | 5  | . 7               | 185.   |
| 8    | Specific deduction                           | n (gener   | rally \$1,000, but see instructions for exceptions)  |                   | 1,000.   |
| 9    |  |            | duction. See instructions  |                   |  |
| 10   | Total deductions.                            | . Add lii  | nes 8 and 9  | 10                | 1,000.   |
| 11   | Unrelated busine                             | ss taxa    | <b>ible income.</b> Subtract line 10 from line 7. If line 10 is greater than line 7,   |                   |  |
|      | enter zero                                   |            | ·  | . 11              | 0.   |
| Pa   | rt II Tax Com                                | putati     | on   |                   |  |
| 1    | Organizations tax                            | cable a    | s corporations. Multiply Part I, line 11 by 21% (0.21)   | 1                 | 0.   |
| 2    | Trusts taxable at                            | trust ra   | ates. See instructions for tax computation. Income tax on the amount on  |                   |  |
|      | Part I, line 11 from                         | ı: [       | Tax rate schedule or Schedule D (Form 1041)  | 2                 |  |
| 3    | Proxy tax. See ins                           | structio   |  |                   |  |
| 4    | Other tax amounts                            | s. See ir  | nstructions  | . 4               |  |
| 5    | Alternative minimu                           | ım tax (   | trusts only)   | . 5               |  |
| 6    | Tax on noncompl                              | liant fa   | cility income. See instructions  | . 6               |  |
| 7    | Total. Add lines 3                           | throug     | h 6 to line 1 or 2, whichever applies  | 7                 | 0.   |
| LHA  | For Paperwork F                              | Reducti    | ion Act Notice, see instructions.  |                   | Form <b>990-T</b> (2022)                                   |

223701 01-16-23

| Part       | III É    | Tax and Payments  |                        |                    |                           |            | <u> </u> |
|------------|----------|---|------------------------|--------------------|---------------------------|------------|----------|
| 1a         | Foreig   | gn tax credit (corporations attach Form 1118; trusts attach Form 1116)  | 1a                     |                    |                           |            |          |
| b          |          | credits (see instructions)  |                        |                    |                           |            |          |
| С          | Gene     | ral business credit. Attach Form 3800 (see instructions)  | 1c                     |                    |                           |            |          |
| d          |          | t for prior year minimum tax (attach Form 8801 or 8827)   |                        |                    |                           |            |          |
| е          |          | credits. Add lines 1a through 1d  |                        |                    | 1e                        |            |          |
| 2          |          | act line 1e from Part II, line 7  |                        |                    | 2                         |            | 0.       |
| 3          | Other    | amounts due. Check if from: Form 4255 Form 8611 Form 8  | 8697 🔲 Fo              | orm 8866           |                           |            |          |
|            |          | Other (attach statement)  |                        |                    | 3                         |            |          |
| 4          | Total    | tax. Add lines 2 and 3 (see instructions).  | ously deferred u       | nder               |                           |            |          |
|            | section  | on 1294. Enter tax amount here  |                        |                    | 4                         |            | 0.       |
| 5          | Curre    | nt net 965 tax liability paid from Form 965-A, Part II, column (k)  |                        |                    | 5                         |            | 0.       |
| 6a         | Paym     | ents: A 2021 overpayment credited to 2022   | 6a                     |                    |                           |            |          |
| b          | 2022     | estimated tax payments. Check if section 643(g) election applies  | 6b                     |                    |                           |            |          |
| С          | Tax d    | eposited with Form 8868   | 6c                     |                    |                           |            |          |
| d          | Forei    | gn organizations: Tax paid or withheld at source (see instructions)   | 6d                     |                    |                           |            |          |
| е          | Backı    | up withholding (see instructions)   | 6e                     |                    |                           |            |          |
| f          |          | t for small employer health insurance premiums (attach Form 8941)   | 6f                     |                    |                           |            |          |
| g          |          | credits, adjustments, and payments: Form 2439   | .                      |                    |                           |            |          |
|            |          | Form 4136 Other Total   |                        |                    |                           |            |          |
| 7          | Total    | payments. Add lines 6a through 6g   |                        |                    | 7                         |            |          |
| 8          |          |   |                        |                    | 8                         |            |          |
| 9          |          |   |                        |                    | 9                         |            |          |
| 10         |          | payment. If line 7 is larger than the total of lines 4, 5, and 8, enter amount overpage.  | aid                    |                    | 10                        |            |          |
| 11<br>Dord |          | the amount of line 10 you want: Credited to 2023 estimated tax  | <b></b>                | Refunded           | 11                        |            |          |
| Part       |          | Statements Regarding Certain Activities and Other Information   |                        |                    |                           | 1          | T        |
| 1          |          | y time during the 2022 calendar year, did the organization have an interest in or   | -                      | -                  |                           | Yes        | No       |
|            |          | a financial account (bank, securities, or other) in a foreign country? If "Yes," the c  | -                      |                    |                           |            |          |
|            |          | N Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the  | name of the for        | eign country       |                           |            | v        |
| _          | here     |   |                        |                    |                           |            | X        |
| 2          |          | g the tax year, did the organization receive a distribution from, or was it the gran  |                        |                    |                           |            | х        |
|            |          | n trust?  |                        |                    |                           |            | Α_       |
| 3          |          | s," see instructions for other forms the organization may have to file. the amount of tax-exempt interest received or accrued during the tax year |                        | \$                 |                           |            |          |
| 4          |          | available pre-2018 NOL carryovers here \$ Do not in   |                        |                    | nyover                    |            |          |
| -          |          | n on Schedule A (Form 990-T). Don't reduce the NOL carryover shown here by a  | • •                    |                    | •                         |            |          |
| 5          |          | 2017 NOL carryovers. Enter the Business Activity Code and available post-2017   |                        |                    |                           |            |          |
| J          |          | mounts shown below by any NOL claimed on any Schedule A, Part II, line 17 for   |                        |                    |                           |            |          |
|            | tiro ai  | Business Activity Code  |                        | st-2017 NOL c      | arrvover                  |            |          |
|            |          | 541800 \$   |                        |                    | 53,601.                   |            |          |
|            |          | 541800 \$   |                        |                    | 60,952.                   |            |          |
| 6a         | Did th   | ne organization change its method of accounting? (see instructions)   |                        |                    | ,                         |            | х        |
| b          |          | s "Yes," has the organization described the change on Form 990, 990-EZ, 990-P   | PF. or Form 1128       | 3? If "No."        |                           |            |          |
|            |          | in in Part V  | ,                      | ,                  |                           |            |          |
| Part       | V        | Supplemental Information  |                        |                    |                           | •          |          |
| Provide    | e the ex | xplanation required by Part IV, line 6b. Also, provide any other additional informa   | ation. See instruc     | ctions.            |                           |            |          |
|            |          |   |                        |                    |                           |            |          |
|            |          |   |                        |                    |                           |            |          |
| ۵.         | Uı       | nder penalties of perjury, I declare that I have examined this return, including accompanying schedules and si                                    | statements, and to the | best of my knowled | lge and belief, it is tru | e,         |          |
| Sign       | "        | rrect, and complete. Declaration of preparer (other than taxpayer) is based on all information of which prepar $	ext{CHIEF}$                      | FINANCIA               | Ĺ                  | ay the IRS discuss thi    | s return w | vith     |
| Here       |          | OFFICE  | R                      |                    | e preparer shown belo     |            | VICII    |
|            | S        | gnature of officer Date Title   |                        | ins                | structions)? X Y          | es         | No       |
|            |          | Print/Type preparer's name Preparer's signature D   | Date                   | Check if           | f PTIN                    |            |          |
| Paid       |          |   |                        | self- employed     |                           |            |          |
| Prepa      | arer     |   | 1/14/23                |                    | P00086                    |            |          |
| Use C      |          | Firm's name WEGNER CPAS LLP   |                        | Firm's EIN         | 39-097                    | 403        | 1        |
| •          |          | 419 N LEE ST  |                        |                    |                           |            |          |
|            |          | Firm's address ALEXANDRIA, VA 22314-2301  |                        | Phone no. (        | 703) 519                  |            |          |
| 223711 0   | 1-16-23  |   |                        | ·                  | Form 9                    | 90-T       | (2022)   |

| FORM 990-T  | CONTRIBUTIONS |      |    |           |     | STATEMENT 1 |
|---|---------------|------|----|-----------|-----|-------------|
| DESCRIPTION/KIND OF PROPERTY                        | METHOD        | USED | то | DETERMINE | FMV | AMOUNT      |
| COMMUNITY ASSOCIATION INSTITUTE RESEARCH FOUNDATION | N/A           |      |    |           |     | 5,000.      |
| TOTAL TO FORM 990-T, PART I, LI                     | NE 4          |      |    |           |     | 5,000.      |

| FORM 990-T CONTRIBUTIONS SUMMARY  |                     | STATEMENT 2 |
|---|---------------------|-------------|
| QUALIFIED CONTRIBUTIONS SUBJECT TO 100% LIMIT QUALIFIED CONTRIBUTIONS SUBJECT TO 25% LIMIT  |                     |             |
| CARRYOVER OF PRIOR YEARS UNUSED CONTRIBUTIONS FOR TAX YEAR 2017 FOR TAX YEAR 2018 FOR TAX YEAR 2019 FOR TAX YEAR 2020 FOR TAX YEAR 2021 |                     |             |
| TOTAL CARRYOVER TOTAL CURRENT YEAR 10% CONTRIBUTIONS  | 5,000               |             |
| TOTAL CONTRIBUTIONS AVAILABLE TAXABLE INCOME LIMITATION AS ADJUSTED   | 5,000               | •           |
| EXCESS CONTRIBUTIONS EXCESS 100% CONTRIBUTIONS TOTAL EXCESS CONTRIBUTIONS   | 5,000<br>0<br>5,000 | •           |
| ALLOWABLE CONTRIBUTIONS DEDUCTION   |                     | 0           |
| TOTAL CONTRIBUTION DEDUCTION  |                     | 0           |

## **SCHEDULE A** (Form 990-T)

## **Unrelated Business Taxable Income** From an Unrelated Trade or Business

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

A Name of the organization

Go to www.irs.gov/Form990T for instructions and the latest information. Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).

501(c)(3) Organizations Only

B Employer identification number

|            | COMMUNITY ASSOCIATIONS INSTITUTE  |       |                              |                   |          | 4                      |
|------------|---|-------|------------------------------|-------------------|----------|------------------------|
|            | F.44.00   |       |                              |                   |          | •                      |
| <u>c</u> ι | Unrelated business activity code (see instructions) 54180   | 0     |                              | <b>D</b> Sequence | e: 1     | of 2                   |
|            | ADVEDET CINC  |       |                              |                   |          |                        |
|            | Describe the unrelated trade or business ADVERTISING  |       |                              |                   |          |                        |
| Pa         | Unrelated Trade or Business Income  |       | (A) Income                   | (B) Expense       | s        | (C) Net                |
| 1a         | Gross receipts or sales   |       |                              |                   |          |                        |
| b          | Less returns and allowances c Balance   | 1c    |                              |                   |          |                        |
| 2          | Cost of goods sold (Part III, line 8)   | 2     |                              |                   |          |                        |
| 3          | Gross profit. Subtract line 2 from line 1c  | 3     |                              |                   |          |                        |
| 4 a        | Capital gain net income (attach Schedule D (Form 1041 or Form   |       |                              |                   |          |                        |
|            | 1120)). See instructions  | 4a    |                              |                   |          |                        |
| b          | Net gain (loss) (Form 4797) (attach Form 4797). See instructions)   | 4b    |                              |                   |          |                        |
| С          | Capital loss deduction for trusts   | 4c    |                              |                   |          |                        |
| 5          | Income (loss) from a partnership or an S corporation (attach  |       |                              |                   |          |                        |
|            | statement)  | 5     |                              |                   |          |                        |
| 6          | Rent income (Part IV)   | 6     |                              |                   |          |                        |
| 7          | Unrelated debt-financed income (Part V)   | 7     |                              |                   |          |                        |
| 8          | Interest, annuities, royalties, and rents from a controlled   |       |                              |                   |          |                        |
|            | organization (Part VI)  | 8     |                              |                   |          |                        |
| 9          | Investment income of section 501(c)(7), (9), or (17)  |       |                              |                   |          |                        |
|            | organizations (Part VII)  | 9     |                              |                   |          |                        |
| 10         | Exploited exempt activity income (Part VIII)  | 10    | 532,720.                     | 372,3             | 97       | 160,323.               |
| 11         | Advertising income (Part IX)  | 11    | 332,720.                     | 314,3             | 91.      | 100,323.               |
| 12         | Other income (see instructions; attach statement)   | 12    | 532,720.                     | 372,3             | 97       | 160,323.               |
| 13         | Total. Combine lines 3 through 12   |       | •                            |                   |          |                        |
| Pa         | Deductions Not Taken Elsewhere See instruction  |       | r limitations on ded         | uctions. Dedu     | ictions  | must be                |
|            | directly connected with the unrelated business in   | icome |                              |                   |          |                        |
| 1          | Compensation of officers, directors, and trustees (Part X)  |       |                              |                   | 1        |                        |
| 2          | Salaries and wages  |       |                              |                   | 2        |                        |
| 3          | Repairs and maintenance   |       |                              |                   | 3        |                        |
| 4          | Bad debts   |       |                              |                   | 4        |                        |
| 5          | Interest (attach statement). See instructions   |       |                              |                   | 5        |                        |
| 6          | Taxes and licenses  |       |                              |                   | 6        |                        |
| 7          | Depreciation (attach Form 4562). See instructions   |       | 7                            |                   |          |                        |
| 8          | Less depreciation claimed in Part III and elsewhere on return   |       | 8a                           |                   | 8b       |                        |
| 9          | Depletion   |       |                              |                   | 9        |                        |
| 10         | Contributions to deferred compensation plans  |       |                              |                   | 10       |                        |
| 11         | Employee benefit programs   |       |                              |                   | 11       |                        |
| 12         | Excess exempt expenses (Part VIII)  |       |                              |                   | 12       | 156 400                |
| 13         | Excess readership costs (Part IX)   |       | ODD ODAM                     | EMENTE 2          | 13       | 156,400.               |
| 14         | Other deductions (attach statement)   |       |                              |                   | 14       | 3,000.<br>159,400.     |
| 15         |   |       | line of Farma Double line of |                   | 15       | 109,400.               |
| 16         | Unrelated business income before net operating loss deduction. S  |       |                              |                   | 46       | 923.                   |
| 17         | column (C)  |       | <u>С</u> тмт <i>1</i>        | <u> </u>          | 16       | 738.                   |
| 17<br>18   | Deduction for net operating loss. See instructions  Unrelated business taxable income. Subtract line 17 from line 1 |       |                              |                   | 17<br>18 | 185.                   |
| 18<br>LHA  |   | ·     |                              |                   |          | A (Form 990-T) 2022    |
|            | i oi i apei work nedadudii Adi Notice, See ilisti dottolisi   |       |                              | 3                 |          | A (1 01111 990°1) 2022 |

| n - | _ | _ |     |
|-----|---|---|-----|
| rа  | a | e | - 2 |

|             | ule A (Form 990-T) 2022  |                          |                           |                  |     | Page   | 2             |
|-------------|--|--------------------------|---------------------------|------------------|-----|--------|---------------|
| Part        |  | hod of inventory valuat  | ion                       |                  |     |        | _             |
| 1           | Inventory at beginning of year   |                          |                           |                  | 1   |        | _             |
| 2           | Purchases  |                          |                           | l l              |     |        | _             |
| 3           | Cost of labor  |                          |                           |                  | 3   |        | —             |
| 4           | Additional section 263A costs (attach statement)   |                          |                           |                  | 1   |        | _             |
| 5           | Other costs (attach statement)   |                          |                           |                  |     |        | _             |
| 6           | Total. Add lines 1 through 5   |                          |                           |                  |     |        | _             |
| 7           | Inventory at end of year   |                          |                           | l l              |     |        |               |
| 8           | Cost of goods sold. Subtract line 7 from line 6. Enter I   | •                        |                           |                  | 3   |        | _             |
| 9           | Do the rules of section 263A (with respect to property   |                          |                           |                  |     | Yes No | )             |
| <u>Part</u> | IV Rent Income (From Real Property and   | l Personal Proper        | ty Leased with Re         | eal Property)    |     |        | _             |
| 1           | Description of property (property street address, city, s  | tate, ZIP code). Check   | if a dual-use. See instru | ıctions.         |     |        |               |
|             | A  |                          |                           |                  |     |        | _             |
|             | В 🔛  |                          |                           |                  |     |        | _             |
|             | c  |                          |                           |                  |     |        |               |
|             | D  |                          | _                         |                  |     |        |               |
|             |  | Α                        | В                         | С                |     | D      |               |
| 2           | Rent received or accrued   |                          |                           |                  |     |        |               |
| а           | From personal property (if the percentage of   |                          |                           |                  |     |        |               |
|             | rent for personal property is more than 10%  |                          |                           |                  |     |        |               |
|             | but not more than 50%)   |                          |                           |                  |     |        |               |
| b           | From real and personal property (if the  |                          |                           |                  |     |        | _             |
|             | percentage of rent for personal property exceeds   |                          |                           |                  |     |        |               |
|             | 50% or if the rent is based on profit or income)   |                          |                           |                  |     |        |               |
| С           | Total rents received or accrued by property.   |                          |                           |                  |     |        | _             |
|             | Add lines 2a and 2b, columns A through D   |                          |                           |                  |     |        |               |
| 3<br>4      | Total rents received or accrued. Add line 2c columns A Deductions directly connected with the income in lines 2(a) and 2(b) (attach statement) | _                        | and on Part I, line 6, co | olumn (A)        |     | 0      | <u>•</u><br>_ |
| _           | Tatal deductions Add line 4 columns A through D. Fr  | stor have and an Dort I  | line 6 column (D)         |                  |     | 0      |               |
| Part        | Total deductions. Add line 4 columns A through D. Er  V Unrelated Debt-Financed Income (s  |                          | line 6, column (b)        |                  |     |        | •             |
| 1           | Description of debt-financed property (street address, of  |                          | hack if a dualuse See     | inetructions     |     |        | _             |
| •           | A  | nty, state, zii codej. e | ricon il a dual doc. Occ  | ii isti detions. |     |        |               |
|             | В  |                          |                           |                  |     |        | —             |
|             | c $\square$  |                          |                           |                  |     |        | —             |
|             | D  |                          |                           |                  |     |        | _             |
|             |  | Α                        | В                         | С                |     | D      | _             |
| 2           | Gross income from or allocable to debt-financed  |                          |                           |                  |     |        | _             |
| _           | property   |                          |                           |                  |     |        |               |
| 3           | Deductions directly connected with or allocable  |                          |                           |                  |     |        | _             |
| •           | to debt-financed property  |                          |                           |                  |     |        |               |
| а           | Straight line depreciation (attach statement)  |                          |                           |                  |     |        |               |
| b           | Other deductions (attach statement)  |                          |                           |                  |     |        | _             |
| C           | Total deductions (add lines 3a and 3b,   |                          |                           |                  |     |        | _             |
| ·           | columns A through D)   |                          |                           |                  |     |        |               |
| 4           | Amount of average acquisition debt on or allocable   |                          |                           |                  |     |        | —             |
| 4           | to dolot for an and over onto (otto also at at a second)   |                          |                           |                  |     |        |               |
| _           | to debt-financed property (attach statement)   |                          |                           |                  |     |        | —             |
| 5           | Average adjusted basis of or allocable to debt-  |                          |                           |                  |     |        |               |
| _           | financed property (attach statement)   |                          |                           |                  | 0.1 |        | _             |
| 6           | Divide line 4 by line 5  | %                        | %                         |                  | %   |        | %             |
| 7           | Gross income reportable. Multiply line 2 by line 6   | <u> </u>                 |                           |                  |     | ^      | _             |
| 8           | Total gross income (add line 7, columns A through D)   | . ∟nter here and on Pa   | rt I, line /, column (A)  |                  |     | 0      | <u>•</u>      |
| -           |  |                          | T                         |                  |     |        | —             |
| 9           | Allocable deductions. Multiply line 3c by line 6   |                          |                           | (D)              |     | ^      | _             |
| 10          | Total allocable deductions. Add line 9, columns A thr  |                          |                           |                  |     | 0      |               |
| <u>11</u>   | Total dividends-received deductions included in line   | ıu                       |                           |                  |     | U      | •             |

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| Part   | VI Interest, Annu               | uities, Ro    | oyalties, and Re                                 | ents fror    | n Control                              | led Or  | ganization                                     | s (see in                                    | struction                      | s)       | Page 3   |
|--------|---------------------------------|---------------|--|--------------|--|---|--|--|--------------------------------|----------|--|
|        |                                 |               |  |              |  | Exempt Controlled Organizations   |  |  |                                |          |  |
|        | Name of controlled organization |               | 2. Employer identification number                |              |  | al of specified nents made that is included controlling org tion's gross in |  | f column<br>luded in t<br>g organiz          | in the connected with          |          |  |
| (1)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (2)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (3)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (4)    |                                 |               |  |              |  |   |  |  |                                |          |  |
|        | · + · · · ·                     |               |  |              | Controlled O                           |   |  | • •  |                                |          | 1 2 2 1  |
| 7      | . Taxable Income                | ir            | Net unrelated<br>ncome (loss)<br>e instructions) |              | otal of specif<br>lyments mad          |   | that is inc                                    | of column soluded in the organization income | е                              | cc       | eductions directly<br>onnected with<br>me in column 10       |
| (1)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (2)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (3)    |                                 |               |  |              |  |   |  |  |                                |          | _  |
| (4)    |                                 |               |  |              |  |   |  |  |                                |          |  |
|        |                                 |               |  |              |  |   | Add colum<br>Enter here<br>line 8, c           |  |                                | Enter h  | olumns 6 and 11.<br>nere and on Part I,<br>e 8, column (B)   |
| Totals |                                 |               |  |              |  |   |  |  | 0.                             |          | 0.   |
| Part   | VII Investment                  | Income        | of a Section 50                                  | 1(c)(7), (   | 9), or (17)                            | Orgai   | nization (s                                    | ee instruct                                  | ions)                          |          |  |
|        | <b>1.</b> Desc                  | cription of   | income   |              | 2. Amou incor                          |   | 3. Deduction directly connumber (attach states | ected (att                                   | <b>1.</b> Set-asi<br>ach state |          | 5. Total deductions<br>and set-asides<br>(add cols 3 and 4)  |
| (1)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (2)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (3)    |                                 |               |  |              |  |   |  |  |                                |          |  |
| (4)    |                                 |               |  |              | Add amou                               | ınte in   |  |  |                                |          | Add amounts in   |
| Totals |                                 |               |  |              | column 2<br>here and o<br>line 9, colu | . Enter<br>n Part I,  |  |  |                                |          | column 5. Enter<br>here and on Part I,<br>line 9, column (B) |
| Part   | VIII Exploited E                | xempt A       | Activity Income                                  | , Other 1    | Than Adve                              |   | gIncome  | see instruc                                  | tions)                         |          |  |
| 1      | Description of exploite         |               |  | -            |  |   |  |  |                                |          |  |
| 2      | Gross unrelated busin           | ess incom     | e from trade or busi                             | ness. Ente   | r here and o                           | n Part I,   | line 10, colum                                 | n (A)  | 2                              | 2        |  |
| 3      | Expenses directly con           | nected wit    | h production of unre                             | elated busi  | iness income                           | e. Enter l  | here and on Pa                                 | art I,                                       |                                |          |  |
|        | line 10, column (B)             |               |  |              |  |   |  |  |                                | 3        |  |
| 4      | Net income (loss) from          |               |  |              |  |   |  |  |                                |          |  |
|        |                                 |               |  |              |  |   |  |  | ····                           | 1        |  |
| 5      | Gross income from ac            |               |  |              |  |   |  |  |                                | -        |  |
| 6      | Expenses attributable           |               |  |              |  |   |  |  | 🕒                              | <u> </u> |  |
| 7      | Excess exempt expen             |               |  | 6, but do no | ot enter mor                           | e than th   | ne amount on I                                 | ine  |                                |          |  |
|        | 4. Enter here and on F          | Part II, line | 12   |              |  |   |  |  | 1 7                            | 7        |  |

Schedule A (Form 990-T) 2022

| Part                          | IX Advertising Income  |                                  |                         |   |                                    |
|-------------------------------|--|----------------------------------|-------------------------|---|------------------------------------|
| 1                             | Name(s) of periodical(s). Check box if reporting   | g two or more periodicals on a   | consolidated basis.     |   |                                    |
|                               | A STMT 9   |                                  |                         |   |                                    |
|                               | В 🔲  |                                  |                         |   |                                    |
|                               | c 🔲  |                                  |                         |   |                                    |
|                               | D  |                                  |                         |   |                                    |
| Enter a                       | amounts for each periodical listed above in the o  | corresponding column.            | T                       | _   |                                    |
|                               |  | Α                                | В                       | С   | D                                  |
| 2                             | Gross advertising income   |                                  |                         |   | 520 500                            |
|                               | Add columns A through D. Enter here and on   | Part I, line 11, column (A)      |                         |   | 532,720.                           |
| а                             |  |                                  | T                       | 1   |                                    |
| 3                             | Direct advertising costs by periodical   |                                  |                         |   | 272 207                            |
| а                             | Add columns A through D. Enter here and on   | Part I, line 11, column (B)      |                         |   | 372,397.                           |
|                               | Advantation region (long). Outstand the Consensation   |                                  | T                       | 1   |                                    |
| 4                             | Advertising gain (loss). Subtract line 3 from lin  | e                                |                         |   |                                    |
|                               | 2. For any column in line 4 showing a gain,  |                                  |                         |   |                                    |
|                               | complete lines 5 through 8. For any column in line 4 showing a loss or zero, do not complete   |                                  |                         |   |                                    |
|                               | lines 5 through 7, and enter zero on line 8  | I                                |                         |   |                                    |
| 5                             | Readership costs   |                                  |                         |   |                                    |
| 6                             | Circulation income   |                                  |                         |   |                                    |
| 7                             | Excess readership costs. If line 6 is less than  |                                  |                         |   |                                    |
|                               | line 5, subtract line 6 from line 5. If line 5 is les  | ss                               |                         |   |                                    |
|                               | than line 6, enter zero  | I                                |                         |   |                                    |
| 8                             | Excess readership costs allowed as a   |                                  |                         |   |                                    |
|                               | deduction. For each column showing a gain o  | n                                |                         |   |                                    |
|                               | line 4, enter the lesser of line 4 or line 7   |                                  |                         |   |                                    |
| а                             | Add line 8, columns A through D. Enter the gre   | eater of the line 8a, columns to | otal or zero here and o | n   |                                    |
|                               | Part II, line 13   |                                  |                         |   | 156,400.                           |
| _                             | T art II, III C TO   | ·····                            |                         |   |                                    |
| Part                          | X Compensation of Officers, Dir  | ectors, and Trustees (           | see instructions)       |   |                                    |
| Part                          | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage                                 | 4. Compensation                    |
| Part                          | X Compensation of Officers, Directors, Direc | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted                 | attributable to                    |
|                               | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business     |                                    |
| 1)                            | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business %   | attributable to                    |
| 1)<br>2)                      | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business %   | attributable to                    |
| 1)<br>2)<br>3)                | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business % % | attributable to                    |
| 1)<br>2)<br>3)                | X Compensation of Officers, Dire   | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business %   | attributable to                    |
| 1)<br>2)<br>3)<br>4)          | X Compensation of Officers, Directors of the Compensation of Officers of the Compensation of Officers, Directors of the Compensation of Officers of Officer | ectors, and Trustees (           | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to                    |
| 1)<br>2)<br>3)<br>4)<br>Total | 1. Name  1. Name  The property of the property | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| (1)<br>(2)<br>(3)<br>(4)      | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |
| 1)<br>2)<br>3)<br>4)          | 1. Name  1. Name  The state of  | ectors, and Trustees (s          | see instructions)       | 3. Percentage of time devoted to business % % | attributable to unrelated business |

| FORM 990-T (A)                              | (                       | THER DEDUCTION         | ons                     | STATEME               | ENT 3                  |
|---|-------------------------|------------------------|-------------------------|-----------------------|------------------------|
| DESCRIPTION                                 |                         |                        |                         | AMOU                  | JNT                    |
| ACCOUNTING FEES                             |                         |                        |                         |                       | 3,000.                 |
| POTAL TO SCHEDULE A,                        | PART II, LIN            | JE 14                  |                         |                       | 3,000.                 |
| FORM 990-T (A)                              | POST                    | 2017 NOL SCH           | EDULE                   | STATEME               | ENT 4                  |
| PRIOR YEAR POST<br>2017 NOL                 | NOL                     | DEDUCTION              |                         | RYFORWARD OF 2017 NOL |                        |
| 53,601.                                     |                         | 738.                   |                         | 52,863.               |                        |
| 990-T SCH A                                 |                         | LOSS                   | LOSS DEDUCTION          |                       |                        |
| TAX YEAR LOSS SUST                          |                         | REVIOUSLY<br>APPLIED   | LOSS<br>REMAINING       | AVAILAE<br>THIS YE    |                        |
| 06/30/20 38                                 | ,030.<br>,795.<br>,729. | 9,030.<br>2,923.<br>0. | 35,872<br>17,729        |                       | 0.<br>5,872.<br>7,729. |
| NOL CARRYOVER AVAILAB                       | LE THIS YEAF            | t                      | 53,603                  | 53                    | 3,601.                 |
| SCH A (990-T)                               | SCHEDULE                | A NOL DETAIL           | <del>141141414141</del> | STATEME               | ENT 6                  |
| TAXABLE INCOME FROM<br>THIS ENTITIES PORTIO |                         |                        |                         |                       | 923<br>923             |
| THIS ENTITIES PERCENTHIS ENTITIES ALLOWE    |                         |                        |                         |                       | 100.00                 |
| TAXABLE INCOME AFTER 80% INCOME LIMITATIO   |                         | T OPERATING I          | oss                     |                       | 923<br>738             |
| POST-2017 AVAILABLE LESSER OF POST-2017     | NET OPERATIN            | IG LOSS OR 809         | LIMITATION              |                       | 53,601<br>738          |

| FORM S        | 990-T (A)                          | PART IX -         | INCOME FRO         | M PERIODIC         | CALS           | STAT             | TEMENT 9                              |
|---------------|------------------------------------|-------------------|--------------------|--------------------|----------------|------------------|---------------------------------------|
| CONS<br>BASIS | NAME<br>OF PERIODICAI              | GROSS ADV         | DIRECT<br>ADV COST | GAIN<br>(LOSS)     | CIRC<br>INCOME | RDRSHIP<br>COSTS | EXCESS<br>RDRSHIP<br>COSTS<br>ALLOWED |
|               | COMMON                             |                   |                    |                    |                |                  |                                       |
|               | GROUND<br>COMMUNITY                | 265,406.          | 118,035.           | 147,371.           | 174,666.       | 325,645.         | 147,371.                              |
|               | MANAGER<br>CAI @ HOME              | 84,655.<br>3,500. | 75,626.<br>64,508. | 9,029.<br>-61,008. | 55,712.        | 126,045.         | 9,029.                                |
|               | BUSINESS<br>SPOTLIGHT<br>EDUCATION | 87,709.           | 20,890.            | 66,819.            | 57,722.        |                  |                                       |
|               | CATALOG<br>HOA                     | 15,000.           | 15,611.            | -611.              |                |                  |                                       |
|               | RESOURCES                          | 76,450.           | 77,727.            | -1,277.            |                |                  |                                       |
| TO FM         | SCHA, PART IX                      | 532,720.          | 372,397.           | 160,323.           | 288,100.       | 451,690.         | 156,400.                              |

## **SCHEDULE A** (Form 990-T)

## **Unrelated Business Taxable Income** From an Unrelated Trade or Business

OMB No. 1545-0047

Go to www.irs.gov/Form990T for instructions and the latest information. Department of the Treasury Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). Internal Revenue Service 501(c)(3) Organizations Only B Employer identification number Name of the organization COMMUNITY ASSOCIATIONS INSTITUTE 23-7392984 541800 D Sequence: Unrelated business activity code (see instructions) Describe the unrelated trade or business WEBSITE ADVERTISING Part I Unrelated Trade or Business Income (C) Net (A) Income (B) Expenses 1a Gross receipts or sales **b** Less returns and allowances 1c Cost of goods sold (Part III, line 8) 2 2 Gross profit. Subtract line 2 from line 1c 3 4a Capital gain net income (attach Schedule D (Form 1041 or Form 1120)). See instructions 4a Net gain (loss) (Form 4797) (attach Form 4797). See instructions) 4b Capital loss deduction for trusts 4c Income (loss) from a partnership or an S corporation (attach statement) Rent income (Part IV) 6 Unrelated debt-financed income (Part V) 7 8 Interest, annuities, royalties, and rents from a controlled organization (Part VI) 8 Investment income of section 501(c)(7), (9), or (17) organizations (Part VII) 77,338. 253,000. -175,662. Exploited exempt activity income (Part VIII) 10 10 Advertising income (Part IX) 11 11 Other income (see instructions; attach statement) 12 12 13 77,338. 253,000. **Total.** Combine lines 3 through 12 Part II Deductions Not Taken Elsewhere See instructions for limitations on deductions. Deductions must be directly connected with the unrelated business income Compensation of officers, directors, and trustees (Part X) 2 2 Salaries and wages 3 Repairs and maintenance 4 4 Interest (attach statement). See instructions 5 5 6 Taxes and licenses 6 7 Depreciation (attach Form 4562). See instructions Less depreciation claimed in Part III and elsewhere on return 8b 8 9 Depletion \_\_\_\_\_ 9 10 Contributions to deferred compensation plans 10 Employee benefit programs 11 11 Excess exempt expenses (Part VIII) 12 12 Excess readership costs (Part IX) 13 13 Other deductions (attach statement) 14 Total deductions. Add lines 1 through 14 15 15 Unrelated business income before net operating loss deduction. Subtract line 15 from Part I, line 13, 16 -175,662. 16 column (C)

For Paperwork Reduction Act Notice, see instructions.

Unrelated business taxable income. Subtract line 17 from line 16

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-175,662.

17

18

Deduction for net operating loss. See instructions

| 2<br>Page 2 |
|-------------|
|             |
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| Yes No      |
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| <u>%</u>    |
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| Part      | III Cost of Goods Sold Enter met  | hod of inventory valua  | ation                     |                  | rago <u>z</u> |
|-----------|---|-------------------------|---------------------------|------------------|---------------|
| 1         | Inventory at beginning of year  |                         |                           | 1                |               |
| 2         | Purchases   |                         |                           |                  |               |
| 3         | Cost of labor   |                         |                           |                  |               |
| 4         | Additional section 263A costs (attach statement)  |                         |                           | 4                |               |
| 5         | Other costs (attach statement)  |                         |                           |                  |               |
| 6         | <b>Total.</b> Add lines 1 through 5   |                         |                           |                  |               |
| 7         | Inventory at end of year  |                         |                           |                  |               |
| 8         | Cost of goods sold. Subtract line 7 from line 6. Enter  |                         |                           | _                |               |
| 9         | Do the rules of section 263A (with respect to property  | ·                       |                           |                  | Yes No        |
| Part      |   |                         |                           |                  |               |
| 1         | Description of property (property street address, city, s  A                                      | state, ZIP code). Chec  | k if a dual-use. See ins  | tructions.       |               |
|           |   | Α                       | В                         | С                |               |
| 2         | Rent received or accrued  | A                       | <u> В</u>                 |                  | <u>U</u>      |
| a         | From personal property (if the percentage of  |                         |                           |                  |               |
| а         | rent for personal property is more than 10%   |                         |                           |                  |               |
|           |   |                         |                           |                  |               |
| b         | but not more than 50%) From real and personal property (if the                                    |                         |                           |                  |               |
| b         |   |                         |                           |                  |               |
|           | percentage of rent for personal property exceeds 50% or if the rent is based on profit or income) |                         |                           |                  |               |
|           | . , , , , , , , , , , , , , , , , , , ,   |                         |                           |                  |               |
| С         | Total rents received or accrued by property.  |                         |                           |                  |               |
|           | Add lines 2a and 2b, columns A through D  |                         |                           |                  |               |
| •         | T   |                         |                           |                  | 0.            |
| 3         | Total rents received or accrued. Add line 2c columns A  | tnrougn D. Enter ner    | e and on Part I, line 6,  | Column (A)       | <u>U•</u>     |
|           | Deductions directly connected with the income   |                         |                           |                  |               |
| 4         | in lines 2(a) and 2(b) (attach statement)   |                         |                           |                  |               |
| _         |   |                         | "                         |                  | 0.            |
| 5<br>Part | Total deductions. Add line 4 columns A through D. El  V Unrelated Debt-Financed Income (s         |                         | , line 6, column (B)      |                  | <u> </u>      |
|           | l'a   | ee instructions)        | Obselvit a dual use Co    |                  |               |
| 1         | Description of debt-financed property (street address,  | city, state, ZIP code). | Check if a dual-use. Se   | ee instructions. |               |
|           | <u> </u>  |                         |                           |                  |               |
|           | B   |                         |                           |                  |               |
|           |   |                         |                           |                  |               |
|           | D   | 1 4                     |                           |                  |               |
| •         | Ones in the second second   | Α                       | В                         | С                | D             |
| 2         | Gross income from or allocable to debt-financed   |                         |                           |                  |               |
| •         | property  |                         |                           |                  |               |
| 3         | Deductions directly connected with or allocable   |                         |                           |                  |               |
|           | to debt-financed property   |                         |                           |                  |               |
| а         | Straight line depreciation (attach statement)   |                         |                           |                  |               |
| b         | Other deductions (attach statement)   |                         |                           |                  |               |
| С         | Total deductions (add lines 3a and 3b,  |                         |                           |                  |               |
|           | columns A through D)  |                         |                           |                  |               |
| 4         | Amount of average acquisition debt on or allocable  |                         |                           |                  |               |
|           | to debt-financed property (attach statement)  |                         |                           |                  |               |
| 5         | Average adjusted basis of or allocable to debt-   |                         |                           |                  |               |
|           | financed property (attach statement)  |                         |                           |                  |               |
| 6         | Divide line 4 by line 5   | 9                       | 6 9                       | 6 %              | %             |
| 7         | Gross income reportable. Multiply line 2 by line 6  |                         |                           |                  | _             |
| 8         | Total gross income (add line 7, columns A through D   | . Enter here and on P   | art I, line 7, column (A) |                  | 0.            |
|           |   |                         | _                         | <u> </u>         |               |
| 9         | Allocable deductions. Multiply line 3c by line 6  |                         |                           |                  |               |
| 10        | Total allocable deductions. Add line 9, columns A th  |                         |                           |                  | 0.            |
| 11        | Total dividends-received deductions included in line  | 10                      |                           |                  | 0.            |

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|            | VI Interest, Annu                 |              | oyalties, and Re                  | ents fror   | n Control  | led Or             | ganizations                                    | s (see              | e instruct  | ions)            | rage <b>o</b>   |
|------------|-----------------------------------|--------------|-----------------------------------|-------------|--|--------------------|--|---------------------|---|------------------|---|
|            |                                   |              |                                   |             |  | E                  | xempt Contro                                   | lled Org            | anization   | S                |   |
|            | Name of controlle<br>organization | d            | 2. Employer identification number | incon       | unrelated<br>ne (loss)<br>structions)                | l                  | al of specified<br>ments made                  | that is i<br>contro | t of colur<br>included<br>Iling orga<br>gross inc | in the<br>Iniza- | connected with income in column 5                                     |
| (1)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (2)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (3)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| <u>(4)</u> |                                   |              |                                   |             |  |                    | ,  |                     |   |                  |   |
|            | '. Taxable Income                 |              | No<br>Net unrelated               |             | Controlled Or<br>otal of specif                      |                    |  | of oolum            | nn 0  | 44 [             | advations divastly  |
| ,          | . Taxable income                  | ir           | ncome (loss)<br>e instructions)   | 1           | yments mad   |                    | that is inc<br>controlling<br>gross            | luded in            | n the<br>ation's                                  | c                | Deductions directly connected with to column 10                       |
| (1)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (2)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (3)        |                                   |              |                                   |             |  |                    |  |                     |   |                  | _   |
| (4)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
|            |                                   |              |                                   |             |  |                    | Add colum<br>Enter here<br>line 8, c           |                     | Part I,   | Enter            | columns 6 and 11.<br>here and on Part I,<br>ne 8, column (B)          |
| Totals     |                                   |              |                                   |             |  |                    |  |                     | 0.  |                  | 0.  |
| Part       | VII Investment                    | Income       | of a Section 50                   | 1(c)(7), (  | 9), or (17)  | Orgar              | nization <sub>(s</sub>                         | ee instru           | uctions)  |                  |   |
|            | <b>1.</b> Desc                    | cription of  | income                            |             | 2. Amou incom  |                    | 3. Deduction directly connected (attach states | ected (             | <b>4.</b> Set-<br>attach st                       |                  | 5. Total deductions<br>and set-asides<br>(add cols 3 and 4)           |
| (1)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (2)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (3)        |                                   |              |                                   |             |  |                    |  |                     |   |                  |   |
| (4)        |                                   |              |                                   |             | Add amai   | ınto in            |  |                     |   |                  | Add amounts in  |
| Totals     |                                   |              |                                   |             | Add amou<br>column 2.<br>here and or<br>line 9, colu | Enter<br>n Part I, |  |                     |   |                  | Add amounts in column 5. Enter here and on Part I, line 9, column (B) |
| Part       | VIII Exploited E                  | xempt A      | Activity Income,                  | Other 1     | han Adve   |                    | g Income                                       | see inst            | ructions)   |                  |   |
| 1          | Description of exploite           |              |                                   |             |  |                    |  |                     | 2020110)  |                  |   |
| 2          | Gross unrelated busin             |              |                                   |             | r here and or  | n Part I,          | line 10, columi                                | n (A)               |   | 2                | 77,338.   |
| 3          | Expenses directly con             | nected wit   | h production of unre              | elated busi | ness income  | . Enter l          | here and on Pa                                 | art I,              |   |                  | _   |
|            | line 10, column (B)               |              |                                   |             |  |                    |  |                     |   | 3                | 253,000.  |
| 4          | Net income (loss) from            |              |                                   |             |  |                    |  |                     |   |                  |   |
|            | lines 5 through 7                 |              |                                   |             |  |                    |  |                     |   | 4                | -175,662.   |
| 5          | Gross income from ac              |              |                                   |             |  |                    |  |                     |   | 5                | 0.  |
| 6          | Expenses attributable             |              |                                   |             |  |                    |  |                     |   | 6                | 0.  |
| 7          | Excess exempt expen               |              |                                   |             |  |                    |  |                     |   | _                | 0   |
|            | 4. Enter here and on F            | art II, line | 12                                |             |  |                    |  |                     |   | 7                | 0.  |

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| Part                     | IX Advertising Income                                  |                                |                        |   |  |
|--------------------------|--|--------------------------------|------------------------|---|--|
| 1                        | Name(s) of periodical(s). Check box if reporting       | two or more periodicals on a c | consolidated basis.    |   |  |
|                          | A  |                                |                        |   |  |
|                          | В  |                                |                        |   |  |
|                          | c $\square$  |                                |                        |   |  |
|                          | D  |                                |                        |   |  |
| Enter a                  | mounts for each periodical listed above in the co      | orresponding column            |                        |   |  |
| LIILGI                   | inoditis for each periodical listed above in the co    |                                | В                      | С                                       | D  |
| •                        | Oue and address time and a                             | Α                              | В                      |   |  |
| 2                        | Gross advertising income                               |                                |                        |   | 0.   |
|                          | Add columns A through D. Enter here and on P           | art I, line 11, column (A)     |                        |   |  |
| а                        |  |                                |                        | T                                       |  |
| 3                        | Direct advertising costs by periodical                 |                                |                        |   |  |
| а                        | Add columns A through D. Enter here and on P           | Part I, line 11, column (B)    |                        |   | 0.   |
|                          |  |                                |                        | 1                                       |  |
| 4                        | Advertising gain (loss). Subtract line 3 from line     | •                              |                        |   |  |
|                          | 2. For any column in line 4 showing a gain,            |                                |                        |   |  |
|                          | complete lines 5 through 8. For any column in          |                                |                        |   |  |
|                          | line 4 showing a loss or zero, do not complete         |                                |                        |   |  |
|                          | lines 5 through 7, and enter zero on line 8            |                                |                        |   |  |
| 5                        | Readership costs                                       |                                |                        |   |  |
| 6                        | Circulation income                                     |                                |                        |   |  |
| 7                        | Excess readership costs. If line 6 is less than        |                                |                        |   |  |
|                          | line 5, subtract line 6 from line 5. If line 5 is less | s                              |                        |   |  |
|                          | than line 6, enter zero                                |                                |                        |   |  |
| 8                        | Excess readership costs allowed as a                   |                                |                        |   |  |
|                          | deduction. For each column showing a gain on           |                                |                        |   |  |
|                          | line 4, enter the lesser of line 4 or line 7           |                                |                        |   |  |
| а                        | Add line 8, columns A through D. Enter the great       | ·                              | al or zero here and on |   |  |
|                          | Part II. line 13                                       |                                |                        |   | 0.   |
| Part                     | X Compensation of Officers, Dire                       | ectors, and Trustees (se       | ee instructions)       |   |  |
|                          |  |                                |                        |   |  |
|                          |  | ·                              | ;                      | 3. Percentage                           | <ol><li>Compensation</li></ol>                     |
|                          |  | <b>2.</b> Title                |                        | 3. Percentage f time devoted            | <ol><li>Compensation<br/>attributable to</li></ol> |
|                          | <b>1.</b> Name   |                                |                        | -                                       |  |
|                          |  |                                |                        | f time devoted                          | attributable to                                    |
| (1)                      |  |                                |                        | f time devoted<br>to business           | attributable to                                    |
| (1)<br>(2)               |  |                                |                        | f time devoted<br>to business<br>%      | attributable to                                    |
| (1)<br>(2)<br>(3)        |  |                                |                        | f time devoted<br>to business<br>%      | attributable to                                    |
| (1)<br>(2)               |  |                                |                        | f time devoted<br>to business<br>%<br>% | attributable to                                    |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  |                                |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to                                    |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |
| (1)<br>(2)<br>(3)<br>(4) | 1. Name  Enter here and on Part II, line 1             | 2. Title                       |                        | f time devoted<br>to business<br>%<br>% | attributable to unrelated business                 |

| 990-T SCH A | A POST-20          | 17 NET OPERA                  | ring : | LOSS DED     | UCTION  | STATEMENT 7            |
|-------------|--------------------|-------------------------------|--------|--------------|---------|------------------------|
| TAX YEAR    | LOSS SUSTAINED     | LOSS<br>PREVIOUSLY<br>APPLIED | Y      | LOS<br>REMAI |         | AVAILABLE<br>THIS YEAR |
| 06/30/22    | 60,952.            |                               | 0.     |              | 60,952. | 60,952.                |
| NOL CARRYOV | VER AVAILABLE THIS | YEAR                          |        |              | 60,952. | 60,952.                |
| TODM 000 T  | (A) DADE MILIT     |                               |        | CONNECT      |         |                        |
| FORM 990-T  |                    | EXPENSES DIR                  |        |              |         | STATEMENT 8            |
| FORM 990-T  | PRODUCTION         |                               |        | INESS IN     |         | STATEMENT 8            |
|             | PRODUCTION         |                               | D BUS  | INESS IN     | ICOME   |                        |