



Community Association Management Companies: Capital and Partnerships for Strategic Growth & Preparations for a Sale to Maximize the Return on Your Investment

CINC Capital, LLC is a privately held investment company providing financial capital and strategic direction to community association companies. We work to leverage our decades of experience advising CAMs on complex acquisition financing, while providing the knowledge and expertise to take your business to the next level. Do you want to grow by acquisition? CINC Capital can assist with the necessary capital to meet your strategic growth goals.

Key Offering and Benefits

- Loans to acquire association management companies
- Partner buyout financing
- Debt refinance of business acquisition loans
- Loan structuring to meet your cash flow needs
- Reasonable and creative financing terms
- Competitive interest rates
- Expedited loan process
- Advisory services
- Business valuation
- Due diligence

Ready for transition from ownership? CINC Capital Collaborates with Sellers

We consult with CAMs to prepare for selling to maximize the return on your investment. Early conversation and preparation are key. We can help with the valuation of your company. Some important factors of the purchase price are:

- Earnings
- Revenues
- Length and Strength of Contracts
- Historical Trends
- Your Team
- New Business Pipeline
- Revenue per Contract

Our testimonials are proof that customers benefit from our understanding of the community association industry.

“CINC Capital provided the capital to refinance our business acquisition debt and were outstanding and easy to work with plus understands the community association industry. The team was knowledgeable and consultative, and I would highly recommend them.”

– Christina McCandless
CEO of Principle AMC

Further, CINC Capital is able to provide turnaround times and unique terms customized to each business.